

SB 104-FN-A - AS INTRODUCED

2023 SESSION

23-0790

02/04

SENATE BILL        ***104-FN-A***

AN ACT            to regulate online gambling and direct net proceeds to a community college education scholarship fund.

SPONSORS:        Sen. Lang, Dist 2; Sen. Watters, Dist 4; Sen. Gannon, Dist 23; Sen. D'Allesandro, Dist 20; Sen. Avard, Dist 12; Sen. Pearl, Dist 17; Rep. Ladd, Graf. 5

COMMITTEE:      Ways and Means

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ANALYSIS

This bill regulates online gambling and directs the net proceeds to a newly established community college education scholarship fund.

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Explanation:      Matter added to current law appears in ***bold italics***.  
Matter removed from current law appears ~~[in brackets and struckthrough.]~~  
Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

STATE OF NEW HAMPSHIRE

*In the Year of Our Lord Two Thousand Twenty Three*

AN ACT to regulate online gambling and direct net proceeds to a community college education scholarship fund.

*Be it Enacted by the Senate and House of Representatives in General Court convened:*

1 1 New Subparagraph; Online Gambling. Amend RSA 647:2, V by inserting after subparagraph  
2 (f) the following new subparagraph:

3 (e) Gambling done over an internet connection on a website on the internet.

4 2 New Subdivision; Community College Scholarship Program and Fund. Amend RSA 195-H by  
5 inserting after section 14 the following new subdivision:

6 Community College Scholarship Program and Fund

7 195-H:15 Definitions. In this subdivision:

8 I. "Eligible institution" means a postsecondary educational institution within the community  
9 college system of New Hampshire as defined in RSA 188-F.

10 II. "Eligible student" means a first-year, full-time, Pell Grant-eligible student who meets the  
11 eligibility and residency requirements of RSA 195-H:17. "First-year" means a student who has never  
12 enrolled in an eligible institution.

13 III. "Full-time" means an enrolled student who is carrying an academic course load that is  
14 determined to be full-time by the eligible institution based on a standard applicable to all students  
15 enrolled in a particular educational program. The student's course load may include any  
16 combination of courses, work, research, or special studies that the eligible institution considers  
17 sufficient to classify the student as full-time.

18 195-H:16 Community College Scholarship Program and Fund Established.

19 I. There is hereby established the community college scholarship program and the  
20 community college scholarship fund. The program and fund shall be administered by the community  
21 college system of New Hampshire board of trustees. The fund shall be kept distinct and separate  
22 from all other funds and shall be used to provide scholarships which a recipient shall apply to the  
23 costs of an education at an eligible institution. The funds shall be distributed to an eligible  
24 institution based on the number of eligible students awarded a scholarship and upon receipt of a  
25 request for reimbursement for such scholarship funds accompanied by appropriate documentation.

26 II. The state treasurer shall credit to the fund any appropriation relating to the community  
27 college scholarship fund made in each fiscal year to the board. The state treasurer shall invest the  
28 fund in accordance with RSA 6:8. Any earnings shall be added to the fund.

29 III. All moneys in the fund shall be nonlapsing and continually appropriated to the board for  
30 the purposes of this subdivision.

1 IV. The board may institute promotional programs and solicit and receive cash gifts or other  
2 donations for the purpose of supporting educational scholarships from the fund. The board shall not  
3 solicit or accept real property.

4 V. All gifts, grants, and donations of any kind shall be credited to the fund.

5 195-H:17 Eligibility.

6 I. Any person who meets the following requirements shall be an eligible student:

7 (a) A person shall meet the residency requirements of RSA 193:12; be a graduate of a  
8 New Hampshire high school, public academy, chartered public school, New Hampshire private  
9 preparatory high school, or a high school-level home education program as defined in RSA 193-A;  
10 have received a New Hampshire high school equivalency certificate; have completed at least 3 years  
11 of high school in this state; be pursuing a certificate, or associate degree at an eligible institution in  
12 this state; and be eligible to receive a Pell grant; or

13 (b) A person shall be a graduate of a preparatory high school outside of this state while a  
14 dependent of a parent or legal guardian who is a legal resident of this state and who has custody of  
15 the dependent; or

16 (c) A person shall have a parent or guardian who has served in or has retired from the  
17 United States Army, Navy, Air Force, Marine Corps, or Coast Guard within the last 4 years and is a  
18 resident of this state; or

19 (d) A person shall be a graduate of a high school, public academy, chartered public high  
20 school, or a high school-level home education program outside of this state but have maintained his  
21 or her primary residence in this state for not less than 5 years preceding the date of application for a  
22 scholarship.

23 II. A person shall meet the qualifications for academic performance or work experience as  
24 established by the board of trustees.

25 III. A person shall not have been adjudicated delinquent or convicted or pled guilty or nolo  
26 contendere to any felonies or any second or subsequent alcohol or drug-related offenses under the  
27 laws of this or any other state, or under the laws of the United States, except that an otherwise  
28 eligible person who has been adjudicated delinquent or has been convicted or pled guilty or nolo  
29 contendere to a second or subsequent alcohol or drug-related misdemeanor offense shall be eligible  
30 or continue to be eligible for a scholarship after the expiration of one academic year from the date of  
31 adjudication, conviction, or plea.

32 IV. A person shall have an annual household income at the time the student applies for the  
33 program of less than or equal to 300 percent of the federal poverty guidelines as updated annually in  
34 the Federal Register by the United States Department of Health and Human Services under 42  
35 U.S.C. section 9902(2). No income threshold need be met in subsequent years, provided the student  
36 otherwise qualifies.

37 195-H:18 Procedures.

1 I. All scholarship funds shall be distributed to the eligible student by the eligible institution.  
2 The institution shall include the scholarship in the student's financial aid package and may seek  
3 subsequent reimbursement. The state shall provide the reimbursements twice per year to each  
4 eligible institution for the number of eligible students enrolled in the current semester or term who  
5 are receiving a scholarship. The institution shall submit the list of scholarship recipients to the  
6 board of trustees or its designee no later than November 30 and April 30 of each academic year, and  
7 shall be reimbursed within 30 days of submission.

8 II. An eligible student may receive a scholarship in the amount of half the cost of tuition per  
9 year provided he or she maintains at least a 2.0 grade point average. An eligible student may  
10 receive a scholarship in the amount of the full cost of tuition per year provided he or she maintains  
11 at least a 2.5 grade point average. The eligible institution shall not reduce any merit or need-based  
12 grant aid that would have otherwise been provided to the eligible student. An eligible student may  
13 receive an annual scholarship for a maximum of 2 years.

14 III. In the event the state does not reimburse the eligible institution for scholarship amounts  
15 paid to an eligible student receiving an award, the eligible institution shall agree not to seek  
16 additional payments from the eligible student and to absorb the loss of funds without any  
17 consequence to the eligible student.

18 IV. The board of trustees shall adopt rules, pursuant to RSA 541-A, relative to awarding and  
19 disbursing scholarship funds to an eligible student enrolled in an eligible institution.

20 V. The board of trustees may hire staff or enter into a contract for services or personnel  
21 necessary to administer the program.

22 3 New Chapter; Online Gaming. Amend RSA by inserting after chapter 287-I the following new  
23 chapter:

24 CHAPTER 287-J

25 ONLINE GAMING

26 287-J:1 Definitions. In this chapter:

27 I. "Agent" means a party who is authorized by contract or agreement with the commission to  
28 conduct online gaming.

29 II. "Authorized online gaming bettor" means an individual 18 years of age or older who is  
30 physically present in the state of New Hampshire when placing an online gaming wager with the  
31 commission or an authorized agent of the commission and is not a prohibited online gaming bettor.

32 III. "Commission" means the lottery commission.

33 IV. "Director" means the executive director of the lottery commission or designee.

34 V. "Online gaming wagering platform" means the combination of hardware, software, and  
35 data networks used to manage, administer, record, and/or control online gaming wagers.

36 VI. "Online gaming wager" means cash or cash equivalent paid by an individual to  
37 participate in online gaming wagering.

1 VII. "Online gaming" means games of chance as defined by RSA 287-D:1, III and electronic  
2 gaming devices as defined by RSA 284:6-a, VI, offered on a website, mobile platform, or online  
3 gaming wagering platform.

4 VIII. "Prohibited online gaming bettor" means:

5 (a) Any member or employee of the commission and any spouse, child, sibling, or parent  
6 residing in the same household as a member or employee of the commission.

7 (b) Any principal or employee of any agent.

8 (c) Any contractor of the commission or its agents when such contract relates to the  
9 conduct of online gaming wagering.

10 (d) Any contractor or employee of an entity that conducts online gaming wagering in  
11 another jurisdiction when the bettor possesses confidential nonpublic information as a result of his  
12 or her contract or employment relating to the wager being placed.

13 (e) Any individual placing a wager as an agent of or proxy for a prohibited online gaming  
14 bettor.

15 (f) Any person under the age of 18.

16 287-J:2 Online Gaming Wagering Authorized. The commission and its agents are authorized to  
17 operate an online game wagering platform by mobile devices or over the Internet. With respect to  
18 online gaming wagers, the commission, either independently, or through its agent, shall provide:

19 I. Age verification measures to be undertaken to block access to and prevent online gaming  
20 wagers by persons under the age of 18 years.

21 II. Identity verification through secure online databases or by examination of photo  
22 identification.

23 III. That online gaming wagers must be initiated and received within the geographic borders  
24 of the state of New Hampshire and shall not be intentionally routed outside of the state. The  
25 incidental intermediate routing of a mobile online gaming wager shall not determine the location or  
26 locations in which such a wager is initiated, received, or otherwise made.

27 IV. Wager limits for daily, weekly, and monthly amounts consistent with the best practices  
28 in addressing problem gambling.

29 V. A voluntary self-exclusion program for players to self-exclude themselves from wagering  
30 for set periods of time.

31 VI. Security mechanisms to ensure the confidentiality of wagering and personal and  
32 financial information except as otherwise authorized by this chapter.

33 287-J:3 Online Gaming Wagering Supervision. The commission shall create a division of online  
34 gaming wagering which shall be responsible for ensuring compliance with the requirements of this  
35 chapter and any rules adopted by the commission in accordance with the authorities granted under  
36 this chapter. In addition, the division, under the direction of the director and commission, shall  
37 ensure that the commission's agents and vendors comply with the following obligations:

1 I. Each agent or vendor engaged in online gaming wagering shall submit a security and  
2 internal control report for the division's review and approval prior to conducting any online gaming  
3 wagering within the state and every year thereafter. This report shall address all aspects of security  
4 and controls including physical security, personnel security, and computer systems security  
5 including:

6 (a) Employment background checks and policies.

7 (b) Automated and manual risk management procedures.

8 (c) Procedures for identifying and reporting fraud and suspicious conduct.

9 (d) Procedures to establish connectivity with monitoring services or online gaming  
10 governing bodies relating to suspicious activity.

11 (e) Any and all monitoring systems utilized by the agents or vendor to report and receive  
12 information on suspicious betting activities.

13 (f) Systems and procedures to prevent prohibited online gaming bettors from placing  
14 wagers.

15 (g) Description of anti-money laundering compliance standards.

16 (h) Descriptions of all integrated third-party systems or components and the security  
17 procedures relating to those systems.

18 II. For each wagering computer system used to conduct online gaming wagering, including  
19 all mobile online gaming wagering platforms within the state, the agent or vendor providing such  
20 system shall provide a detailed computer system security report to be approved by the commission  
21 prior to the acceptance of wagers and each year thereafter. The report shall address the issues set  
22 forth in the security and internal control report along with the following:

23 (a) Documented system security testing performed by a licensed third-party contractor  
24 approved by the commission.

25 (b) A description of all software applications that comprise the system.

26 (c) A procedure for third-party auditing of financial transactions received by the system.

27 (d) A description of all types of wagers supported by the system.

28 (e) Unique identification and verification systems for wagers.

29 (f) Procedures to prevent past posting of wagers.

30 (g) A list of data recorded relating to each wager.

31 (h) System redundancy to ensure recording of wagers during a system outage.

32 (i) A mechanism to provide read only access to the commission to the back office system  
33 for the purposes of reviewing and auditing wagering activities.

34 (j) Integration with an independent control system to ensure integrity of system  
35 wagering information.

36 (k) Capabilities for canceling existing wagers, freezing or suspending wagering across  
37 the platform, or for specific events.

1 (l) Any other issue identified by the division upon review of the proposed gaming system.

2 III. Each agent engaged in online gaming wagering shall submit house rules for the  
3 division's review and approval prior to conducting any online gaming wagering within the state and  
4 every year thereafter. These house rules shall include at a minimum:

5 (a) The method for calculation and payment of winning wagers.

6 (b) The method of notifying bettors of odds or proposition changes.

7 (c) Acceptance of wagers at terms other than those posted.

8 (d) Expiration dates for winning tickets.

9 (e) Circumstances under which the agent will void a bet.

10 (f) Treatment of errors, late bets, and related contingencies.

11 (g) Method of contacting the agents or vendor for questions or complaints.

12 (h) Description of those persons who are prohibited from wagering with the agents or  
13 contractor if broader than the prohibited bettors list set forth in this section.

14 (i) The method and location for posting and publishing the approved house rules.

15 IV. Each agent or vendor engaged in online gaming wagering shall submit accounting  
16 controls for the division's review and approval prior to conducting any online gaming wagering  
17 within the state and every year thereafter. These accounting controls shall include at a minimum:

18 (a) A process for documenting and verifying beginning of day cash balance.

19 (b) Processes for recording collection of wagers, payment of wagers, and cancellation of  
20 wagers issued.

21 (c) The establishment of a segregated account related to New Hampshire online gaming  
22 wagering activities.

23 V. The commission's agents shall submit a responsible gaming plan for the division's review  
24 and approval prior to conducting any online gaming wagering within the state and every year  
25 thereafter. This plan should include identification of posting and materials related to problem  
26 gaming, resources to be made available to bettors expressing concerns about problem gaming, house  
27 imposed player limits, and self-exclusion programs.

28 VI. The commission's agents shall maintain a cash reserve available to pay wagers as  
29 determined by the commission.

30 VII. The commission's agents or vendor shall not accept any wager unless it has received  
31 approval from the commission to conduct that type or category of wager. A type of wager refers to  
32 the method of determining the outcome of the wager. The category refers to the kind of event being  
33 wagered on. The commission shall approve wager categories and types in a reasonable time frame.  
34 Once a particular category or wager type is approved for its first use it may be used on multiple  
35 events without further approval.

36 VIII. The commission shall only approve wagers on categories of events where:

37 (a) The outcome can be verified.

1 (b) The outcome can be generated by a reliable and independent process.

2 (c) The event is conducted in conformity with applicable laws.

3 IX. Wagers made under this section shall be made with:

4 (a) Cash.

5 (b) Cash equivalent.

6 (c) PayPal.

7 (d) Debit card.

8 (e) ACH.

9 (f) Promotional funds.

10 (g) Any other means approved by the executive director.

11 X. Any agent or contractor who sends or receives online gaming wagers is responsible to  
12 ensure that any transfer of that wager is initiated and received and completed within the state of  
13 New Hampshire and that only incidental intermediate routing of the wager occurs outside of the  
14 state. The agent and contractor shall be responsible for periodically reviewing their information  
15 technology systems and networks to ensure compliance with this section.

16 287-J:4 Proceeds to Education Fund. The proceeds received by the commission from online  
17 gaming wagering, less the administrative costs of the commission, prizes paid, and payments for  
18 problem gambling services, shall be deposited in the community college scholarship fund established  
19 in RSA 195-H:16.

20 287-J:5 Limitations on Online Gaming Wagers. The commission and its agents are prohibited  
21 from the following activities:

22 I. Accepting or making payment relating to online gaming wagers made by prohibited online  
23 gaming bettors.

24 II. Accepting online gaming wagers from persons who are physically outside of the state of  
25 New Hampshire at the time of the online gaming wager.

26 287-J:6 Risk Management. The commission's agents may take any risk management strategies  
27 as authorized by the director.

28 287-J:7 Financial Reports. The commission may seek financial and compliance reports from its  
29 agents periodically and may conduct audits of these reports to ensure that the state receives the  
30 agreed upon revenue sharing proceeds.

31 287-J:8 Compliance Reviews. The commission shall retain oversight of its agents to ensure that  
32 all online gaming wagering activities are conducted in accordance with this chapter and any rules  
33 adopted by the commission.

34 287-J:9 Rulemaking. The commission shall adopt rules, pursuant to RSA 541-A, relative to the  
35 operation, conduct, location, and oversight of online gaming wagering. The commission may enact  
36 emergency rules, which will take effect upon approval.

1           287-J:10 Prohibition on Authorization of Online Gaming Agents Operating in Terror States and  
2 Illegal Markets.

3           I. Prior to the authorization of an agent under this section, the commission shall conduct a  
4 comprehensive investigation of the prospective agent to determine whether the agent or any of its  
5 affiliates, including entities under common control, is knowingly:

6                 (a) Accepting revenue, directly or indirectly, derived from any jurisdiction sanctioned by  
7 the Office of Foreign Assets Control (OFAC) of the United States Treasury; or

8                 (b) Accepting or assisting, directly or indirectly, in the acceptance of online wagers or  
9 consideration related to online wagering from any country in which such online gaming is prohibited  
10 or illegal.

11           II. The commission shall not authorize an agent under this section if the commission  
12 determines that the agent or any of its affiliates, including entities under common control, is  
13 knowingly:

14                 (a) Accepting revenue, directly or indirectly, derived from any jurisdiction sanctioned by  
15 the Office of Foreign Assets Control (OFAC) of the United States Treasury Department; or

16                 (b) Accepting or assisting, directly or indirectly, in the acceptance of online wagers or  
17 other consideration related to online wagering from any country in which such online gaming is  
18 prohibited or illegal.

19           III. If at any time during authorization the commission determines that the agent or any of  
20 its affiliates, including entities under common control, is knowingly:

21                 (a) Accepting revenue, directly or indirectly, derived from any jurisdiction sanctioned by  
22 the Office of Foreign Assets Control (OFAC) of the United States Treasury Department; or

23                 (b) Accepting or assisting, directly or indirectly, in the acceptance of online wagers or  
24 other consideration related to online wagering from any country in which such online gaming is  
25 prohibited or illegal, the commission shall impose discipline up to and including revocation of the  
26 license held by the agent.

27           4 Effective Date. This act shall take effect January 1, 2024.

**SB 104-FN-A- FISCAL NOTE**  
AS INTRODUCED

AN ACT to regulate online gambling and direct net proceeds to a community college education scholarship fund.

**FISCAL IMPACT:**     State             County             Local             None

STATE:	Estimated Increase / (Decrease)			
	FY 2023	FY 2024	FY 2025	FY 2026
<b>Appropriation</b>	\$0	\$0	\$0	\$0
<b>Revenue</b>	\$0	\$5,250,000	\$21,000,000	\$31,500,000
<b>Expenditures</b>	\$0	\$160,000	\$633,000	\$621,000
<b>Funding Source:</b>	<input type="checkbox"/> General <input type="checkbox"/> Education <input type="checkbox"/> Highway <input checked="" type="checkbox"/> Other - Lottery Expenditures / Community College Scholarship Fund			

**METHODOLOGY:**

This bill authorizes casino games being offered over the internet (iGaming) in the State of New Hampshire, to be regulated by the NH Lottery Commission. This bill further requires the proceeds received by the Commission from online gaming wagering, less the administrative costs, prizes paid, and payments for problem gambling services, shall be deposited in a newly created Community College Scholarship Fund (this fund and scholarship program would be administered by the Community College System of New Hampshire).

Based on the assumptions and information provided below, the Lottery Commission estimates the following revenue and expenditures associated with this bill:

	FY 2024	FY 2025	FY 2026
Gross Gaming Revenue	\$15,000,000	\$60,000,000	\$90,000,000
Tax Revenue to the State (35%)	\$5,250,000	\$21,000,000	\$31,500,000
Less: Lottery Commission Administrative Costs	(\$160,000)	(\$633,000)	(\$621,000)
<b>Net Revenue to Scholarship Fund</b>	<b>\$5,090,000</b>	<b>\$20,367,000</b>	<b>\$30,879,000</b>

Lottery Commission General Assumptions

The Lottery Commission has provided the following assumptions relative to this bill:

- The Commission would be responsible for operation of iGaming through contracted private partners who will act as agents of the Commission.

- The share of revenue that will be provided to the State will be established through a contract with prospective vendors/bidders.
- This bill's effective date is January 1, 2024, however the Commission assumes it would begin ramp up work after the bill's passage, and that it will take nine (9) months to complete a contracting process and adopt administrative rules associated with iGaming.
- iGaming will begin on or around April 1, 2024 and will take approximately 36 months to come to maturity.
- The iGaming market for New Hampshire will not initially be as strong as established in New Jersey, Pennsylvania, and Michigan, as there is only a limited established player database for casino customers in the State. It is assumed that the New Hampshire iGaming market will be roughly on par with those markets on a per capita basis in approximately three years.
- Negotiations for the State's revenue share will be at least 35% of gross gaming revenue ("GGR") and that there will be three to five (3 to 5) authorized iGaming agents.
- Annual gross gaming revenue of approximately \$60,000,000 in the first year of operation, rising to an estimate of \$90,000,000 in the second year of operation and \$120,000,000 in third year at maturity (these are estimates based on assessment of similar gaming markets).
- This bill establishes the position of Director of iGaming as the head of a new iGaming Division, and it is assumed five (5) additional positions would be needed to effectively administer the iGaming program; one (1) business systems analyst, two (2) auditors, one (1) investigator, and one (1) accountant.
- Current and new staff will require training on iGaming and that it will need technical assistance from a gaming laboratory to assist in drafting the technical components of administrative rules.

#### Lottery Commission Revenue Analysis Detail

The Lottery Commission reviewed iGaming revenues in five states New Jersey, Pennsylvania, Michigan, Connecticut, and Delaware:

- New Jersey's gross iGaming revenues are anticipated to top \$1,600,000,000 in FY 2023. While New Jersey is an outlier due to its' strong casino presence and proximity to New York City, based on historical sports betting revenues, it is estimated that the mature New Jersey market would be approximately 12 times larger than the New Hampshire market.
- Pennsylvania is expected to generate approximately \$1,300,000,000 in iGaming revenue in FY 2023. It is anticipated based on population and sports betting revenue history that

the Pennsylvania market will be approximately nine times larger than the New Hampshire market.

- Michigan is expected to generate \$1,430,000,000 in iGaming revenue in FY 2023. It is anticipated based on population and sports betting history that the Michigan market will be approximately six times larger than the New Hampshire market.
- Connecticut is expected to make approximately \$225,000,000 in iGaming revenue in FY 2023. This is its first year of iGaming operation and it is expected that the market will continue to grow over the next several years. It is anticipated based on population and sports betting history that the Connecticut market will be approximately two times larger than the New Hampshire market.
- Delaware iGaming was also reviewed, however, the market appears to be an outlier on the low end as the anticipated gross gaming revenue for FY 2023 is anticipated to be only \$14 million. As Delaware appears to act differently than other iGaming markets, it was not considered in this analysis.

<b>Jurisdiction</b>	<b>FY 2023 GGR (estimated)</b>	<b>Comparison to NH Market</b>	<b>Implied NH GGR</b>	<b>Implied NH Revenue Share at 35%</b>
New Jersey	\$1.66 billion	12x larger	\$138 million	\$48.3 million
Pennsylvania	\$1.3 billion	9x larger	\$144 million	\$50.4 million
Michigan	\$1.43 billion	7x larger	\$204 million	\$71 million
Connecticut	\$226 million	2x larger	\$113 million	\$39.5 million

All four jurisdictions reviewed have an established casino industry in the jurisdiction with extensive player databases. Additionally, all four states have sports betting markets containing multiple licensees that cross-sell sports bettors to iGaming. New Hampshire, by comparison, does not have large scale casinos that offer iGaming and has a single operator online sports betting market. For those reasons, it is anticipated that the first two to three years of operation would lag behind the four comparison markets and would reach maturity in FY 2027. Based on Lottery’s experience with sports betting and iLottery, it is anticipated that the fifteen months of operation will be approximately 50% of the mature market (FY 2024 and FY 2025), the second year of operation will be 75% of maturity (FY 2026), and full maturity in the third year of operation (FY 2027 and beyond).

Tax rates in iGaming jurisdictions range from 15% to 50% and based on Lottery’s experience with competitive bidding it is expected the revenue share in New Hampshire would be on the higher end and have set an expectation of state revenues as 35% of gross gaming revenues.

Lottery Commission Expenditures Detail

The Lottery Commission has provided the following detail as to anticipated expenditures under this bill:

	<b>FY 2024</b>	<b>FY 2025</b>	<b>FY 2026</b>
<u>Six New Positions*</u>			
One (1) Division Director (LG 33, Step 3)			
Two (2) Agency Audit Managers (LG 25, Step 3)			
One (1) Business Systems Analyst (LG 28, Step 3)	\$85,000	\$608,000	\$596,000
One (1) Accountant II (LG 21, Step 3)			
One (1) Field Auditor (LG 21, Step 3)			
Contract with a gaming laboratory to assist in providing technical assistance in formulating iGaming administrative rules	50,000	0	0
Training costs for auditing and investigation staff	25,000	25,000	25,000
<b>Total</b>	<b>\$160,000</b>	<b>\$633,000</b>	<b>\$621,000</b>

\* Position start dates staggered over FY 2024 and FY 2025

Community College System of New Hampshire Impact

The Community College System of New Hampshire (CCSNH) states this bill would have the following impacts on its on current operations:

- CCSNH financial aid personnel would process students' and applicants' financial information and award funds from the new scholarship fund
- The bill could result in enrollment increases at the community colleges

This bill may result in enrollment increases at the community colleges as more students will have the means to afford postsecondary education, however CCSNH does not anticipate additional fiscal impact (it is assumed any administrative cost would come from fund proceeds).

**AGENCIES CONTACTED:**

Lottery Commission and Community College System of New Hampshire