

For Members: Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2021

State	Current Status	Key Dates	iDEA Engagement / Opportunities
Florida <i>(Sports and iGaming)</i>	<p>A new legal challenge (now the 3rd) was filed in federal court on 9/27. This new case is backed primarily by the “No Casinos” group that has opposed gambling expansion in Florida. A timeline for hearings has not been set.</p> <p>However, a federal court hearing is set for Nov. 5 to hear the other challenge brought by the state’s cardrooms seeking to invalidate the tribal compact.</p> <p>While sports betting could technically launch under the compact as soon as Oct 15, the Seminole tribe have not announced a launch date.</p> <p>The ballot initiative to bring more competition to the FL sports betting market continues to gather signatures.</p>	<p>Per the compact, sports betting could not commence until Oct 15, 2021.</p> <p>Nov 5 – fed court hearing date.</p> <p>Feb 1, '22 – deadline to collect signatures for ballot initiative.</p>	<p>iDEA will continue to monitor developments in Florida regarding the legal challenges to the compact and ballot initiatives.</p>
Indiana <i>(iGaming 2022)</i>	<p>iDEA organized a briefing on iGaming for Indiana Senators on 08/23.</p> <p>More than a dozen key senate members and leaders participated in the iDEA-led briefing. The briefing helped to answer many questions that lawmakers have about how iGaming will work in the state and also allowed us to collect info from Senators so we can address their concerns at future briefings.</p> <p>iDEA is also working to produce a study that addresses questions raised by Indiana lawmakers this summer:</p> <ul style="list-style-type: none"> • Optimal tax rates; if different than land-based, why? • Tax revenue projections based on various tax rates • Data on cannibalization 	<p>Oct/Nov Fall briefing of state lawmakers.</p>	<p>We have agreement from the Casino Association of Indiana to jointly fund a study. We hope to have a first draft of the study by early October.</p> <p>We are also discussing the idea of co-hosting with the Casino Association a briefing led by UNLV scholars to educated lawmakers about iGaming.</p>
Ohio <i>(Sports)</i>	<p>The Ohio House will not be in session next week, so we are looking at the week of Oct 25th as the probable timeframe when the conference committee report is adopted by the legislature.</p> <p>There have not been hearings noticed yet, but could see them next week.</p>	<p>October – Expected final votes on sports wagering bill.</p>	<p>iDEA is engaging with House / Senate lawmakers and coordinating our efforts with other industry lobbyists.</p>

Virginia <i>(iGaming 2022)</i>	<p>Dan had a call with Sen. McPike on Tuesday morning to talk about iGaming. McPike was the lead Senate sponsor of the sports betting bill in VA. McPike was quite positive on the concept, saying it is more a question of when iGaming will come to VA then whether it will. Like Del. Krizek, he said it was important that the B&M casinos be on board with it, but he definitely seems interested. Dan also spoke with John Maddox at Caesars, who agreed to start the discussion among the casinos.</p>		<p>McPike and Krizek are supposed to meet this week, and McPike promised to bring up iGaming in the discussion. Dan and John Maddox will continue discussion about B&M casinos in VA. Krizek has raised the possibility of holding an informational hearing on iGaming in the ABC/Gaming Subcommittee in January.</p>
Illinois <i>(iGaming & Sports Amendments)</i>	<p>This week, iDEA spoke with Senate leadership staff about supplier and in-person registration. We have shared language.</p> <p>The Senate lead (Sen. Cunningham) would like to pass an omni-bus gaming bill during the upcoming veto session and is currently coordinating with the House on language that would be acceptable to both sides. (a bill passed the House in May, but the Senate will do its own bill.)</p> <p>Last week we discussed in-person registration with Sen. Cunningham, While he is not a fan of the current requirement, he stated that it would not be possible to get an outright removal of this provision from the law. He stated that he (and others) now believes that at least one, if not more companies will seek to get the "online only" license. (Under current law, this license must be awarded before remote registration can be permanent)</p> <p>He is considering ways to accelerate the Gaming Board's approval process for this license, which could have the in-person requirement gone by Q1 of 2022. And we understand that others are asking for a "date certain" for the IPR to be over.</p>	<p>Oct – iDEA meeting with key lawmakers.</p> <p>October 19-21 & October 26-28 – Veto Session</p>	<p>iDEA has retained a local lobbyist to guide our efforts on iGaming education as well as pushing for legislative fixes to the sports wagering law related to suppliers, remote registration and collegiate betting.</p> <p>Legislative Committee has approved amendment to address the supplier cost inequity issue with the sports betting law.</p> <p>Recently, iDEA met with several lawmakers and lobbyists from land-based industry to discuss pushing iGaming in 2022.</p> <p>iDEA is has had three very positive meetings with lawmakers who would like to work with us on iGaming and be champions for it in the legislature.</p> <p>iDEA is analyzing possible language to expedite the removal of the in-person registration requirement.</p>

Other States iDEA is Monitoring

State	Current Status	Key Dates	iDEA Engagement / Opportunities
Massachusetts	<p>MA lawmakers returned to work, but no action has been scheduled on sports betting legislation as of yet.</p> <p>The House-passed a bill in late summer and the Senate could seek to amend this bill, or push one of their own bills, such as one sponsored by Senator Lesser.</p> <p>Senator Lesser's office told iDEA that there are several areas of dissention between the House / Senate including: collegiate betting; tax rate; credit card ban; official league data; integrity fees, and market access.</p>	September – Lawmakers return to work after Summer recess.	iDEA is reaching out to lawmakers in the Senate who will have influence over the legislation.

States in Regulatory Process 2021

State	Current Status	Key Dates	iDEA Opportunities
Arizona	<p>AZ launched its market as planned on Sept 9. As of today, 8 of the 18 approved entities have launched their online sportsbook.</p> <p>The ADG is still in the process of finalizing approving additional companies for launch. Companies have 6 months from when they were issued their license to go live with a product.</p>		iDEA will remain engaged in communicating with the ADG and providing information to members on the process.
Connecticut <i>(Sports & iGaming)</i>	Operators began a very limited roll out of retail/online sports betting and iGaming on 9/30.	Oct. 18 th – Full launch expected	
Louisiana <i>(Sports)</i>	<p>Good News! The Dept. of Revenue rule we shared in the 9/17 update has been rescinded due to considerable pushback from industry.</p> <p>It is likely that the Dept. of Revenue will issue a new rule that will align with the federal reporting / withholding standards.</p> <p>On Sept 16 the LGCB released updated rules approved by the Board. They can be found here: http://lgcb.dps.louisiana.gov/regulations_proposed.html</p>	Mid-November launch expected	<p>iDEA remains in communications with the regulator.</p> <p>If you have licensing questions, please contact John Pappas.</p>

<p>Maryland <i>(Sports)</i></p>	<p>The SWARC was supposed to meet on 10/14 to approve 3 retail licenses and discuss next steps towards a new disparity study and rules to govern minority inclusion in the sports betting market. That meeting was postponed.</p> <p>We understand there is ongoing policy discussions between the SWARC, MD Lottery and the State AGs office about what type of preferential treatment can be given. The head of the MD Lottery still believes that retail can launch before the end of the year.</p> <p>This is adding additional delays to an already slow-moving process.</p> <p>09/27 was the deadline to submit comments to the Maryland Lottery on the proposed sports wagering rules.</p> <p>On 09/30 the Lottery released a list of those who commented as well as their full submissions. Those can be accessed here: https://www.mdgaming.com/sports-wagering-comments/</p> <p>Info on the sports wagering rules/comments can be found here: https://www.mdgaming.com/maryland-sports-wagering/</p>	<p>Late Oct – Final regulations expected</p> <p>December – Retail launch of sports betting for 17 named locations</p>	<p>IDEA submitted substantive comments covering several areas of shared concern.</p> <p>IDEA has also reached out to SWARC staff to discuss the timeline for the new disparity and how it will impact the roll-out of online betting.</p> <p>IDEA met with MD Lottery staff at G2E and they expressed concern that SWARC could be taking a more expansive role in approving both retail and online operations, but that they still believe retail can launch before the end of the year.</p>
<p>New York <i>(Sports)</i></p>	<p>We understand that decisions about winning bids could be made in the coming weeks, ahead of the December statutory deadline.</p> <p>Still many outstanding regulatory issues (such as server locations, operations requirements, etc) that have yet to be resolved. So even if awards are given soon, we anticipate several months before operations could be live in New York.</p> <p>The RFA application deadline closed on August 9th. A list of bidders and redacted applications can be found here: https://www.gaming.ny.gov/pdf/Submission%20Material%208.13.2021.pdf</p> <p>The NYSGC approved emergency rules on August 16th. A link to these rules can be found here: https://tinyurl.com/5bbke4mt</p>	<p>Selection of Applicants before 12/06</p>	<p>We will provide updates to ensure members who need to apply for licenses have the appropriate information.</p>

Ontario, CAN <i>(iGaming)</i>	<p>While Ontario remains in flux, a few things seem to have settled themselves.</p> <ul style="list-style-type: none">• There is an evolving sense that the market will not launch December 6th as previously hoped. February 1 (in time for the Superbowl) seems more likely at this point.• It now seems that there will be a fairly seamless and instantaneous transition for those gray market operators who enter the licensed market; there will not be a protracted blackout for such operators.• It now seems that, to the extent the 3% DST applies, it will not apply above the 20% GGR that Ontario seeks to impose.• The provincial government has not further distilled any plan to take action to thwart any ongoing gray market after the launch of the legal market, instead believing that nearly all gray market operators will choose the licensed market.	iDEA's consultant in Ontario will continue to engage policymakers.
---	---	--