

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS (iGaming + Sports Amendments)	<p>Legislation to address the sports wagering “supplier” licensing costs has been introduced in the Senate (Sen. Cunningham) and House (Sen. Rita). A copy of the bill is available on the member portal.</p> <p>This is an IDEA led initiative and if enacted will result in considerable cost saving for IDEA members who are licensed sports wagering suppliers in the state.</p> <p>It is unlikely that these bills will be subject of their own hearing or would move through the legislative process independently. Rather, should the legislature address broader issues related to gaming, we believe that our bill will be included in an omni-bus gaming package towards the end of session.</p> <p>The Illinois Gaming Board announced last month that they received 3 applications for “Mobile Only” sports wagering licenses that were authorized under the 2019 law. A determination on winning bidders is expected before March, but there is no defined timeline for when these licenses will be issued.</p>	<p>01/04/22 – Legislative session commences</p> <p>04/08/22 – Target adjournment date</p>	<p>Working with other stakeholders we are seeking to create an “iGaming Caucus” made up of state lawmakers who will be champions for it in the legislature.</p> <p>We are looking to organize a IDEA iGaming briefing for key lawmakers later this session – COVID issues have limited the ability/desire to conduct in-person meetings/briefings.</p> <p>Staying connected with key lawmakers to ensure that our supplier fix language is included in any gaming package the legislature may consider this session, or in the veto session this fall.</p>
INDIANA (iGaming)	<p>The iGaming bill filed in the House did not get a hearing before a critical deadline, casting serious doubts on the ability of the bill to advance this session.</p> <p>Opposition to the bill does not appear to be on policy, but Senate president Bray continues to express concern (privately) that there are potential gaming industry related indictments expected, and he does not want to put lawmakers in a position to be supporting gaming issues.</p>	<p>03/14/22 – Target adjournment date</p>	<p>Even though the bill did not pass out of the House, our team is strategizing on how to keep it alive should the Senate pass any gaming related legislation. If they do, we would hope to add the iGaming bill into it, when it comes over from the Senate. This should be considered a low probability opportunity, but one we will pursue.</p> <p>IDEA Growth and Casino Association of Indiana released the iGaming study. The media team has placed several trade news stories and we have an op-ed pending with a major local paper.</p>

Mass <i>(sports)</i>	<p>Last year, sports betting bill passed the House, but stalled in the Senate. Aside from policy disagreements between the chambers (see below) the Senate President continues to voice her personal opposition for gambling expansion to moving a bill last year, but she has left the door open for discussion later this session.</p> <p>Another obstacle is the organized effort of local small businesses (bars/restaurants) that are seeking to be included in the bill to offer retail sports betting. They could have an outsized impact on the debate in an election year since they represent local businesses and employees in nearly every legislative district.</p> <p>There are several areas of dissention between the House / Senate including: collegiate betting; tax rate; credit card ban; official league data; integrity fees, and market access.</p>	<p>01/05/22 – Legislature reconvenes; Session is year-round.</p>	<p>iDEA has been speaking to key Senators including Lesser and Rodrigues, and providing our perspective on several of the outstanding issues.</p> <p>Our next meeting is not scheduled until mid-February, which means that the Senate is still taking a deliberate approach to sports wagering.</p>
Missouri <i>(Sports +iGaming)</i>	<p>A House and Senate bill have been introduced that represent a compromise agreement between the state's casino industry and the sports teams. A copy of the bill is available in the member portal.</p> <p>Despite the agreement between the casinos and the sports franchises on the Hegeman sports betting bill (with no VLT language), Sen. Hoskins, who has been a leader in this effort is angry and determined to put the sports betting and VLT issues into a single bill (which would have little chance of passing).</p>	<p>01/05/22 – Legislature convenes</p> <p>05/14/22 – Legislature adjourns</p>	<p>iDEA has retained a lobbyist, Scott Swain, to represent us in Missouri. He will be talking with other industry lobbyists in the state and positioning iDEA in the process of advancing legislation in Jefferson City.</p> <p>iDEA's lobbyist will coordinate with the casinos and sports teams to try to isolate Hoskins and get him to back off of his insistence on VLT language.</p>

Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO <i>(Sports)</i>	<p>The Ohio Casino Control Commission (OCCC) released the 2nd batch of regulations that deal with general licensing requirements, Type-A and -B proprietor licensing, services provider licensing, general wagering provisions, and equipment.</p> <p>The new batch of DRAFT rules can be found on the member portal.</p> <p>On 01/04/22 iDEA organized a meeting between members and the OCCC. During this meeting they outlined a timeline of several months to complete the rulemaking process and have license applications available by late Summer/early Fall.</p> <p>They also believe it will be a challenge to have a launch date much before the end of 2022, given the requirements of the law to “universally” launch Type A, B & C licensees.</p> <p>iDEA has been invited to offer recommendations on all areas of the rules.</p>	<p>6 to 8 months: regulatory approval and licensing approval process</p> <p>Q4 2022: best estimation of a “launch” timeframe.</p>	<p>iDEA continues to engage with the Ohio Casino Control Commission during the regulatory process and is also evaluating what legislative “fixes” to pursue in 2022.</p> <p>We are preparing information for the OCCC to consider when preparing their rule to determine “incremental economic benefit” for granting a 2nd skin.</p>
MARYLAND <i>(Sports)</i>	<p>The SWARC has released a survey seeking input on how the Commission should create criteria and evaluate minority and women participation in sports betting. The survey also seeks input on how mobile licenses should be awarded.</p> <p>iDEA encourages members (who plan to participate as sports betting operators) to respond to the survey. It has been posted, along with additional information in the member portal. Responses can be submitted anonymously.</p> <p>Additionally, the SWARC is just now engaging with a firm to conduct a new disparity/industry study. We expect it to be 2-3 months until results are presented.</p> <p>Based on this study, and input from the survey the SWARC will develop requirements for Class B and mobile licenses with respect to minority/small/woman business ownership.</p>	<p>02/18/22 -- SWARC survey deadline</p> <p>2nd half of 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p> <p>We encourage all iDEA members who have an interest in pursuing a mobile sports wagering license in MD to fill out the SWARC survey.</p>
Ontario, CAN <i>(iGaming)</i>	<p>The Justice and Finance ministries continue to wrestle with (and resist) the push from Great Canadian to turn Ontario into a tethered market. The question remains whether GC’s gambit will significantly</p>		<p>iDEA’s consultant in Ontario will continue to engage policymakers.</p>

	<p>delay launch of the market. It is possible that some announcement may be imminent.</p> <p>IDEA's members who support a timely launch of the market have been encouraged to send letters to the Attorney General and the Minister of Finance, and several have done so.</p> <p>IDEA has sent its own letter refuting GCG's assertions which was well-received by the regulators. A copy of the iDEA letter is available on the member portal.</p>		<p>iDEA is calling on all of its members who plan to participate in the Ontario market to send letters to the Attorney General and the Minister of Finance.</p> <p>Information about the contents of the letter and who should receive it are posted in the member portal.</p>
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Other States iDEA is Monitoring 2022 (Legislative Phase)

State	Current Status	Key Dates	iDEA Opportunities
Georgia (<i>sports</i>)	<p>Sports betting legislation advanced last year, but was held up because of political conflicts on voting rights legislation.</p> <p>The most likely path towards legalization is for the legislature to approve language for a ballot initiative. Doing so would avoid a potential constitutional challenge that has many lawmakers concerned. The ballot initiative would allow Georgia voters to decide this November whether to authorize sports betting in the state.</p>	<p>01/10/22 – Legislature reconvenes</p> <p>03/31/22 – Legislature adjourns</p>	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.
Iowa (<i>iGaming</i>)	<p>State Rep. Kaufmann intends to file iGaming bill this session, but acknowledges that it will be for discussion purposes, not enactment in 2022.</p> <p>While many of the state's land-based casinos support iGaming, some have not yet supported and the state casino association will only advocate for policies where they have member unanimity.</p>	<p>01/10/22 – Legislature reconvenes</p> <p>04/19/22 – legislature adjourns</p>	iDEA has reached out to Rep. Kaufmann and is engaging with key land-based stakeholder to discuss strategies to advance the legislation this year.
Kansas	<p>Sports betting bills stalled last year over disagreements between the lottery and land-based casinos.</p> <p>Legislation will be reintroduced this session and lawmakers will closely watch what happens in Missouri.</p>	<p>01/05/22 – Legislature reconvenes</p> <p>05/13/22 – Legislature adjourns</p>	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.

North Carolina	<p>Legislation was approved last year in the Senate, and will carry over for House consideration in 2022.</p> <p>Conservatives House lawmakers were unwilling to address the bill in the final days of last session, but stakeholders have been working with them to gain support.</p>		iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.
Mississippi	<p>Several bills to allow for state-wide mobile sports betting have been introduced this session.</p> <p>Recently, the chair of the Gaming Committee, Rep Eure introduced his bill, but it includes an in-person registration requirement, and also a requirement that accounts have to be re-registered in person every 12 months.</p>	<p>01/04/22 – Legislature reconvenes</p> <p>04/30/22 – legislature adjourns</p>	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders.