

October 21, 2022 Latest state updates highlighted in green

iDEA Priority States in Legislative Phase 2022

| State | Current | Key Dates | iDEA Engagement / Opportunities |
|---|--|--|---|
| | Status | | |
| ILLINOIS (iGaming + Sports Amendments) | iDEA state lobbyist provided a comprehensive update on the 9/30 member call regarding the supplier licensing fix bill and the potential for iGaming in 2023. A recording of the call can be found on the Member Portal. In summary: iDEA's Senate passed bill related to correcting the supplier licensing fee could be considered during the veto session (November). Recent revenue reports from the state show strong tax dollars raised from sports wagering, this will help neutralize arguments that the high license fee is needed to meet budgetary estimates. Continued outreach to IL stakeholders on iGaming. VGTs have said they will not support any iGaming legislation in 2023. | November veto session. | Met with Senate Chairwoman Cristina Castro (whose committee considers all gaming legislation) and State Representative Jonathan Carroll at G2E. Chairwoman Castro has been a proponent of iGaming and spearheaded the effort to have the state conduct a study on iGaming in 2021. Castro is still committed to pushing for iGaming legalization in 2023. Castro asked for iDEA to aggressively educate lawmakers on the merits of iGaming. Rep. Carroll has also been a supporter of iGaming expansion and impressed upon us to coordinate efforts with Rep. Daniel Didech. Draft letter to the Governor outlining support for the supplier license fix is being reviewed by the legislative committee and should be sent before the end of October. |
| INDIANA (iGaming) | Rep. Manning confirmed that Speaker Huston gave him "a green light" to work on iGaming and iLottery at the same time. The speaker has asked for a unified AGR tax rate instead of 3 different rates (i.e., one for casinos, one for sports wagering, one for iGaming. The Speaker also expressed a preference that Manning work out a deal with the horsemen and maybe even local communities (on revenue sharing issues) ahead of filing the bill. | Week of November 20 – Legislative organization day. January 9 – start of session. End of April – Session adjourns. | Our team is actively using the interim session to meet with influential lawmakers and gather support for iGaming. We are mapping out the likely committees of jurisdiction for an iGaming bill and determining who will support/oppose. We are also speaking with Rep. Manning and Sen. Ford to press them to seek multiple co-sponsors of their bills. Our lobbyists are arranging a strategy session with other stakeholders including the Casino Association for later this month. |



| NEW YORK (iGaming) | Senator Addabbo is drafting his iGaming bill and is asking for stakeholders to provide input. He hopes that recent fiscal projections, showing a future \$10b deficit for the state, will provide ammunition to get his proposal included in the state budget. Senator has indicated that he will include VLT/Racino establishments in his bill and make them eligible to receive an iGaming license. | Fall – iGaming briefing with Sen. Addabbo and iDEA members. December – reintroduction of iGaming bill. | John Pappas met with Senator Addabbo this week to discuss the future prospects of iGaming. We are providing input on his legislation from earlier this year so it can be prepared for introduction before session which begins in January. |
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| *NEW* VERMONT (sports) | Earlier this year the Vermont legislature approved a sports wagering "study committee." The Committee is currently meeting to discuss best practices for sports wagering. Legislation will be drafted based on these recommendations and then go through the legislative process in 2023. | Next Meeting: October 25 Final Meeting: November 22 | iDEA is reaching out to the Committee to request and opportunity to testify and/or present data and information to the committee. |



Priority States in Regulatory Phase 2022

| State | Current Status | Key Dates | iDEA Opportunities | | |
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| OHIO (Sports) | This week the state of Ohio approved the final sports wagering rules and posted them on the state's <u>enline repository</u> . The OCCC also has reminded prospective operators that they are free to engage in advertising, preregistration, and user recruitment (including accepting deposits), regardless of their licensure status. Please refer to the OCC's FAQs for further guidance. *REMINDER* November 2 nd is the deadline to submit complete, final, and Commission-approved versions of responsible gaming plans, required procedures, house rules, facility plans, geolocation procedures, and equipment test reports. Additionally, all standard sports gaming employee applications are due by November 2. | November 2 – Compliance materials must be approved by this date to launch by Jan 1. | iDEA continues to engage with the OCCC on matters related to rulemaking and the launch of mobile sports betting. | | |
| MARYLAND (Sports) | On 10/19 the Maryland Sports Wagering Application Review Commission (SWARC) held a meeting. Here are the key highlights: The Maryland Lottery will have a qualification hearing on sports betting applications on October 27th. If the applications are found qualified, they are then sent back to the SWARC for review. On November 21st, SWARC will hold a meeting to review and consider qualified applications. Once operators are approved, the MD Lotto will need to undergo two days of testing before allowing for launch. We understand that most operators are preparing for an early December launch. | Oct 21 – Deadline to submit application for mobile license. December – likely launch of mobile operations pending MD Lotto testing and approval. | iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed. | | |
| MASS (Sports) | The Mass Gaming Commission (MGC) announced that more than 20 operators submitted info to be considered for licensure by the Oct 17 th deadline. Since the number of likely applicants exceeds the number of available licenses, we anticipate the MGC to be very deliberate in their selection process. This week the MGC held a meeting, key take-aways include: • Some Commissioners want to remove the proposed launch dates for retail/mobile – there was not resolution to their concerns. | Nov 21st – Operator applications due (subject to change) Tentative Launch Dates: Retail = Super Bowl Mobile = Mid-March (subject to change) | iDEA is closely monitoring developments in Massachusetts and will be providing input to the MGC as they develop rules and regulations. iDEA played a role in shaping the final policies in the bill. Many of the key items we advocated for were adopted by the legislature. You can read a sample of the letter that was sent to all 6 members of the conference committee here: iDEA-Letter-to-Senator-Lesser 6.8.22.pdf (ideagrowth.org) | | |



| The current DEADLINE for operators to submit their license | |
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| application is Nov 21. | |
| The rules were not voted on, and remain in draft form. They | |
| can be viewed on the <u>Member Portal.</u> | |
| They also did not discuss vendor licensing and pushed it to a | |
| future meeting. | |
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