

IDEA Priority States in Legislative Phase 2021

State	Current Status	Key Dates	IDEA Engagement / Opportunities
FLORIDA (Sports + iGaming)	<p>Last week, a federal judge ruled that the Seminole's gaming compact is invalid, which includes the ability of the tribe to offer mobile sports betting throughout the state of Florida.</p> <p>The Tribe is seeking to keep their operations running, while the appeals process continues. This has been denied once, but we are awaiting a decision DC court of appeals that could come at any time.</p> <p>Should the Appeals court decide not to stay the original decision pending appeal, it would likely require the tribe to cease their online operations until a final legal resolution to the case.</p> <p>The ballot initiative to bring more competition to the FL sports betting market continues to gather signatures.</p>	<p>Any day – Decision from DC Appeals court on whether the Tribe can continue to operate online sports betting while they appeal the lower court decision.</p>	<p>IDEA will continue to monitor developments in Florida regarding the legal challenges to the compact and ballot initiatives.</p>
INDIANA (iGaming 2022)	<p>This week iDEA participated in a two-day iGaming seminar sponsored by the Casino Association of Indiana. The discussion was led by the UNLV Department of International Gaming Regulation.</p> <p>Other participants (in-person and virtually) included state lawmakers, legislative staff, state regulators and retail and online casino-industry stakeholders.</p>	<p>Week of Nov 8: First draft of iGaming study.</p>	<p>IDEA served as the F&B sponsor for the iGaming seminar and presented arguments to the group on why state lawmakers should act soon to legalize iGaming.</p> <p>We also met separately with several lawmakers to address their questions and provide a greater understanding of the iGaming industry.</p> <p>iDEA Growth and Casino Association of Indiana are jointly funding an iGaming study.</p> <p>Our lobbying team continues to meet with lawmakers during the Fall, leading to the 2022 session.</p>

OHIO <i>(Sports)</i>	<p>A deal has been reached on sports betting legislation and as of Dec 2, we understand that all House/Senate leaders have signed off. It is expected that the Governor will sign any bill he receives.</p> <p>The bill is still being drafted over this weekend, but based on our conversations with lawmakers here are some key components of the compromise bill:</p> <ul style="list-style-type: none"> • 25 Master licenses all of which are eligible for 2 skins (so up to 50 online sports books) • Skin 1: 5 year license costing \$3m; renewal at \$3m • Skin 2: 5-year license costing up to \$10m(!); renewal at \$3m; must demonstrate economic viability to the state • Two application processes for 1st skins and 2nd skins, however, it will be permitted for all 1st and 2nd skins to launch simultaneously • 10% tax rate <p>Based on our conversations with Ohio regulators, we expect at least 6-8 months until the market could launch.</p> <p>The legislation is expected to be voted out of the Conference Committee next week and then proceed immediately to the House/Senate floors for votes.</p>	<p>December 8th – Bill voted out of committee and also by the House/Senate.</p> <p>Q3 2022 – Expected timeframe for market launch.</p>	<p>iDEA is engaging with House / Senate lawmakers and coordinating our efforts with other industry lobbyists.</p> <p>On 11/02 iDEA sent a letter to the conference committee encouraging them to retain a multiple skin market and presented information to suggest that more than 30 sportsbook operators would likely seek market access. (See letter in Member Portal).</p>
ILLINOIS <i>(iGaming + Sports Amendments)</i>	<p>The Governor has not yet signed the omnibus gaming bill that includes the March 5th expiration of in-person registration. It is not unusual for there be a delay between when a bill passes and when the Gov signs. His deadline for signature is January 21st. If he chose not to sign, the law would go into effect without his signature. There is no threat of a veto.</p>	<p>January 4th –Next legislative session begins.</p>	<p>iDEA has drafted new bills to address the Supplier Licensing language and we are currently speaking to key leaders in the House and Senate to serve as bill sponsors.</p> <p>We continue to have meetings with lawmakers who would like to work with us on iGaming and be champions for it in the legislature in 2022.</p>

Other States iDEA is Monitoring

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ARKANSAS	<p>On 11/18 the Arkansas Racing Commission met and provisionally approved a new rule that will enable the state's licensed casinos to contract with up to two companies to offer mobile sports betting.</p> <p>However, as written the rule would require that online operators engage in a revenue share with the land-based casino of at least 51%.</p> <p>On November 24th, the Racing Commission posted a formal notice of the proposed rules and a 30-day comment period. The proposed rules can be viewed here.</p>	<p>December 30 – Next meeting of the Commission</p>	<p>iDEA is evaluating the new rule and determining whether to issue comments ahead of the December 30th meeting.</p>

States in Regulatory Process 2021

State	Current Status	Key Dates	iDEA Opportunities
TENNESSEE	<p>The Sports Wagering Advisory Council, which has taken over the regulatory reins for sports betting has issued their emergency rules.</p> <p>The new rule set essentially keeps the status quo with respect to the mandatory hold requirement. A previous version of the new rules made this requirement even more onerous, and iDEA and other were successful in removing those additional requirements.</p> <p>The emergency rules can be found here. The provisions related to the hold requirement are on page 39 -- 1350-01-.09 Rule Governing Capped Payout and Required Reports.</p>		<p>iDEA issued substantive comments urging the new regulator to eliminate the 10% hold requirement and will continue to engage to provide recommendations.</p> <p>To read the comments submitted by iDEA, go to the iDEA member portal.</p>
LOUISIANA (Sports)	<p>Good News! The Department of Revenue rule that we shared in the 09/17 update has been rescinded due to considerable pushback from industry.</p> <p>It is likely that the Department of Revenue will issue a new rule that will align with the federal reporting / withholding standards.</p> <p>On Sept 16th the LGCB released updated rules approved by the Board. They can be found here: http://lgcb.dps.louisiana.gov/regulations_proposed.html</p>	Early 2022 launch expected	<p>iDEA remains in communications with the regulator.</p> <p>If you have licensing questions, please contact John Pappas.</p>
MARYLAND (Sports)	<p>MD Lottery approved 2 more locations for retail sports wagering. Long Shot's OTB (sports book operator partner not announced) and Riverboat OTB (PointsBet). Both have significant minority/woman ownership.</p> <p>In total, 7 retail locations have been approved. A launch of retail betting could occur later this month or in January.</p> <p>The SWARC will continue to play a critical role in determining what types of applicants will be favored for mobile betting. Several members of the committee have made it clear that they would rather promote minority and woman owned applicants rather than large casino companies.</p> <p>There is also a new disparity study that is being conducted that will factor heavily on how the SWARC approaches mobile licensing.</p> <p>Additional info on the sports wagering rules/comments and process can be found here: https://www.mdgaming.com/maryland-sports-wagering/</p>	<p>December/January – Final regulations expected</p> <p>January – Retail launch</p> <p>January 15 – Regs made permanent</p> <p>2nd half of 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p>

NEW YORK <i>(Sports)</i>	<p>The NYSGC continues to undergo a regulatory review of operators, platforms and their suppliers. While no firm date has been set, the expectation is that at least some participants will be able to launch operations ahead of the Super Bowl.</p> <p>The lack of a firm “launch date” has raised concern among some members and on Dec. 3rd iDEA sent a letter to the NYSGC asking for clarity. A copy of the letter can be viewed here.</p>	<p>Super Bowl – Stated goal that mobile sports wagering will be operational.</p>	<p>We will continue to gather information from the Commission and policymakers and share that with you.</p>
Ontario, CAN <i>(iGaming)</i>	<p>The IGO is expected to release its final terms and conditions on 12/13. They are projecting that “top-tier” operators will be able to be licensed and commence operators within 90 days of submitting applications – that would mean a market launch in mid-to-late March for some operators, though there is speculation that this will slip.</p> <p>The Ontario Auditor General has raised questions about whether the licensing framework proposed in Ontario is consistent with the provision in Canada’s national criminal code requiring that all gambling be conducted and managed by provincial lotteries, creating further uncertainty about the market.</p>	<p>Late February – Likely launch date for iGaming/Sports</p>	<p>iDEA’s consultant in Ontario will continue to engage policymakers.</p> <p>We will create a more detailed update with the relevant sections/comments on the contract for distribution to members soon.</p>