

## IDEA Priority States in Legislative Phase 2021

State	Current Status	Key Dates	IDEA Engagement / Opportunities
<b>FLORIDA</b> <i>(Sports + iGaming)</i>	<p>Last week, the federal court denied the Seminole stay that sought to allow them to operate their online sports business (and other parts of the compact) while the appeal processed continued.</p> <p>Based on this decision, the tribe decided on 10/04 to suspend their online operations.</p> <p>It is possible that the legislature will act on a new compact in the coming year, however, if they did, it would unlikely include off-reservation mobile sports betting.</p> <p>For more info on the trajectory of the legal case, please read <a href="#">this</a>.</p> <p>The ballot initiative to bring more competition to the FL sports betting market continues to gather signatures. There are legal issues surrounding the collection of signatures and claims that the Seminole tribe have tried to block signature collection. The case is currently before a Florida court.</p>	<p>Early January – Florida legislature returns for session.</p>	<p>iDEA will continue to monitor developments in Florida regarding the legal challenges to the compact and ballot initiatives.</p>
<b>INDIANA</b> <i>(iGaming 2022)</i>	<p>This week iDEA participated in a two-day iGaming seminar sponsored by the Casino Association of Indiana. The discussion was led by the UNLV Department of International Gaming Regulation.</p> <p>Other participants (in-person and virtually) included state lawmakers, legislative staff, state regulators and retail and online casino-industry stakeholders.</p>	<p>Week of Nov 8: First draft of iGaming study.</p>	<p>iDEA served as the F&amp;B sponsor for the iGaming seminar and presented arguments to the group on why state lawmakers should act soon to legalize iGaming.</p> <p>We also met separately with several lawmakers to address their questions and provide a greater understanding of the iGaming industry.</p> <p>iDEA Growth and Casino Association of Indiana are jointly funding an iGaming study.</p> <p>Our lobbying team continues to meet with lawmakers during the Fall, leading to the 2022 session.</p>

<p><b>OHIO</b> <i>(Sports)</i></p>	<p>Ohio bill has been sent to the Governor and should be enacted into law by Christmas.</p> <p>The Ohio Casino Control Commission (OCCC) has begun drafting regulations and will be working with stakeholders. They have invited industry to offer recommendations during this drafting period.</p> <p>At a meeting on 12/15 the OCCC released a document outlining key areas of the bill and timelines for rules and regulations. You can find the OCCC document via the Member Portal. (link: <a href="https://ideagrowth.org/wp-content/uploads/2021/12/OCCC-December-Meeting-PPT.pdf">https://ideagrowth.org/wp-content/uploads/2021/12/OCCC-December-Meeting-PPT.pdf</a>)</p> <p>In direct conversations with the OCCC, they believe it will be a challenge to have a launch date much before the end of 2022, given the requirements of the law to “universally” launch Type A, B &amp; C licensees.</p>	<p>Soon – Governor to sign the bill.</p> <p>6 to 8 months: regulatory approval and licensing approval process</p> <p>Q4 2022: best estimation of a “launch” timeframe.</p>	<p>iDEA is prepared to engage with the Ohio Casino Control Commission during the regulatory process and is also evaluating what legislative “fixes” to pursue in 2022.</p> <p>We are seeking an opportunity for iDEA members to do a virtual meeting with the OCCC in early January.</p> <p>On 11/02 iDEA sent a letter to the conference committee encouraging them to retain a multiple skin market and presented information to suggest that more than 30 sportsbook operators would likely seek market access. (See letter in Member Portal).</p>
<p><b>ILLINOIS</b> <i>(iGaming + Sports Amendments)</i></p>	<p>This week, Senator Cunningham introduced SB2973 that would correct supplier licensing language under the existing law. This is an iDEA led initiative and if enacted will result in considerable cost saving for iDEA members who are licensed sports wagering suppliers in the state.</p> <p>To learn more about this bill visit the Member Portal for a video from our state lobbyist.</p> <p>The Governor has not yet signed the omnibus gaming bill that includes the March 5<sup>th</sup> expiration of in-person registration. It is not unusual for there be a delay between when a bill passes and when the Gov signs. His deadline for signature is January 21<sup>st</sup>. If he chose not to sign, the law would go into effect without his signature. There is no threat of a veto.</p>	<p>January 4<sup>th</sup> --Next legislative session begins.</p>	<p>iDEA is working to identify a House lawmaker to also introduce our Supplier Licensing language.</p> <p>We continue to have meetings with lawmakers who would like to work with us on iGaming and be champions for it in the legislature in 2022.</p>

## States in Regulatory Process 2021

State	Current Status	Key Dates	iDEA Opportunities
<b>TENNESSEE</b>	<p>The Sports Wagering Advisory Council, which has taken over the regulatory reins for sports betting has issued their emergency rules.</p> <p>The new rule set essentially keeps the status quo with respect to the mandatory hold requirement. A previous version of the new rules made this requirement even more onerous, and iDEA and other were successful in removing those additional requirements.</p> <p>The emergency rules can be found <a href="#">here</a>. The provisions related to the hold requirement are on page 39 -- 1350-01-.09 Rule Governing Capped Payout and Required Reports.</p>		<p>iDEA issued substantive comments urging the new regulator to eliminate the 10% hold requirement and will continue to engage to provide recommendations.</p> <p>To read the comments submitted by iDEA, go to the iDEA member portal.</p>
<b>LOUISIANA</b> <i>(Sports)</i>	<p>Good News! The Department of Revenue rule that we shared in the 09/17 update has been rescinded due to considerable pushback from industry.</p> <p>It is likely that the Department of Revenue will issue a new rule that will align with the federal reporting / withholding standards.</p> <p>On Sept 16<sup>th</sup> the LGCB released updated rules approved by the Board. They can be found here: <a href="http://lgcb.dps.louisiana.gov/regulations_proposed.html">http://lgcb.dps.louisiana.gov/regulations_proposed.html</a></p>	<b>Early 2022 launch expected</b>	<p>iDEA remains in communications with the regulator.</p> <p>If you have licensing questions, please contact John Pappas.</p>
<b>MARYLAND</b> <i>(Sports)</i>	<p>The MD Lottery has approved an additional retail entity, Greenmount Station. SWARC Approval is expected on 12/20.</p> <p>Nearly 10 retail entities have been approved, and several of the casinos are currently taking bets.</p> <p>Mobile licensing and applications still on hold.</p> <p>Additional info on the sports wagering rules/comments and process can be found here: <a href="https://www.mdgaming.com/maryland-sports-wagering/">https://www.mdgaming.com/maryland-sports-wagering/</a></p>	<p><b>December/January – Final regulations expected</b></p> <p><b>January – Retail launch</b></p> <p><b>January 15 – Regs made permanent</b></p> <p><b>2<sup>nd</sup> half of 2022 – Online launch</b></p>	<p><b>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</b></p>

<p><b>NEW YORK</b> <i>(Sports)</i></p>	<p>The NYSGC continues to undergo a regulatory review of operators, platforms and their suppliers. While no firm date has been set, the expectation is that at least some participants will be able to launch operations ahead of the Super Bowl.</p> <p>The lack of a firm “launch date” has raised concern among some members and on Dec. 3<sup>rd</sup> iDEA sent a letter to the NYSGC asking for clarity. A copy of the letter can be viewed <a href="#">here</a>.</p>	<p>Super Bowl – Stated goal that mobile sports wagering will be operational.</p>	<p>We will continue to gather information from the Commission and policymakers and share that with you.</p>
<p><b>Ontario, CAN</b> <i>(iGaming)</i></p>	<p>Last week, iGaming Ontario (iGO) released updated AML requirements on their portal. The changes react to feedback from operators.</p> <p>The final iGO contract terms that were expected on 12/15 were not released this week. It is unclear when they will be released.</p> <p>The provincial government has suggested a 2/15 launch date, but AGCO is privately saying that they will 90 days to process license applications, so March seems more realistic.</p> <p>It now seems possible that, rather than having a single “go live” date for all operators, it may be the case that there would be more of a staggered start with operators launching as their applications are approved.</p> <p>The Auditor General of Ontario recently published an opinion that the proposed regime in Ontario where operators partner with the IGO does not satisfy that requirement in Canadian national law that provincial governments “conduct and manage” all gaming in Canada. That opinion does not, by itself, prevent the issuance of licenses or the launching of the market, but it makes it more likely that the regime will be subject to a legal challenge in the courts.</p>	<p>Late February/March – possible timeframe when operators could go live.</p>	<p>iDEA’s consultant in Ontario will continue to engage policymakers.</p> <p>iDEA plans to send a letter to the AGCO, copying iGo and the Finance Ministry calling for transparency and certainty in the regulatory process. It will be available on the member portal shortly.</p>