

March 18, 2022

Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS (iGaming + Sports Amendments)	<p>On 3/17, Chairman Rita informed iDEA (as he has done on previous occasions) that he would prefer to deal with all gaming issues in an omnibus bill to be considered in the November veto session. We do not anticipate that he will call SB 2973 for a hearing before the legislature's adjournment on 4/8.</p> <p>SB 2973 is an IDEA led initiative and if enacted will result in considerable cost saving for iDEA members who are licensed sports wagering suppliers in the state.</p>	<p>4/8/22 – Target adjournment date</p> <p>November – Veto session exact dates TBD.</p>	<p>We will need to work with Chairman Rita over the summer to ensure that the supplier licensing fee correction is included in any omnibus gaming bill that he attempts to put together for the November veto session. Chairman Rita has also suggested the Governor's Office has some concern with the fee correction proposal so we need to speak with administration official on this issue.</p> <p>Lastly, with Chairman Rita is planning to do an omnibus gaming bill in the November veto session, we need to begin strategizing about how to position igaming to be considered and included as part of the package.</p>
INDIANA (iGaming)	<p>The Indiana General Assembly (IGA) concluded its 2022 legislative session on Wednesday March 9th. As of that date, legislation legalizing iGaming was not approved.</p> <p>Legislation requiring that the state Lottery receive specific legislative approval for the sale of digital representations of scratch off games (but not draw games) did pass both chambers. Also included in that bill was language prohibiting the entry of Video Gaming Terminals (VGTs) or Video Lottery Terminals (VLTs) into the Indiana market without specific legislative approval.</p> <p>Once signed by the Speaker of the House, the President Pro Tem of the Senate and the Lt. Governor, the Governor has seven days within which he could veto the bill before it becomes law. As of today, the bill has been signed only by the Speaker of the House. Because the Lottery is a quasi-governmental agency, the concept of a veto is not out of the question. We will continue to monitor this situation.</p>		<p>Our team has already began engaging with legislators, starting, in an effort to build momentum for legalizing iGaming in the 2023 legislative session.</p> <p>Our focus is on securing leadership support and educating and garnering support from the "rank and file" members in order to put leadership in a position where they must support the will of their caucus.</p> <p>Should the delay on iLottery remain in statute, a major opportunity will present itself this interim and in the 2023 session to lobby alongside a quasi-state agency for the legalization of online gaming as a whole. These discussions will begin now with strong momentum to be built throughout the interim.</p>

MASS <i>(Sports)</i>	<p>Last year, sports betting bill passed House, but stalled in Senate. Aside from policy disagreements between the chambers (see below) the Senate President continues to voice her personal opposition for gambling expansion to moving a bill last year, but she left the door open for discussion later this session.</p> <p>Another obstacle is the organized effort of local small businesses (bars/restaurants) seeking to be included in the bill to offer retail sports betting. They could have an outsized impact on the debate in an election year since they represent local businesses and employees in nearly every legislative district.</p> <p>There are several areas of dissention between the House / Senate including: collegiate betting; tax rate; credit card ban; official league data; integrity fees, and market access.</p>	<p>1/5/22 – Legislature reconvenes; Session is year-round.</p>	<p>iDEA has been speaking to key Senators including Lesser and Rodrigues, and providing our perspective on several of the outstanding issues.</p> <p>Our next meeting is not scheduled until mid-February, which means that the Senate is still taking a deliberate approach to sports wagering.</p>
MISSOURI <i>(Sports + iGaming)</i>	<p>Bills in the House and Senate are unlikely to see action this next week (03/21) due to other legislative priorities. Depending on whether these other matters can be swiftly resolved, the full-House could vote on sports betting by early April.</p> <p>Senate bill is awaiting approval at the Committee level, and again, unlikely to happen before end of March/early April.</p>	<p>Late March/early April – possible floor votes in the House and Senate Cmte vote as well.</p> <p>5/13 – Session Adjournment</p> <p>9/14 – Veto Session</p>	<p>Our team has been engaging with staff and lawmakers during the break to assess support. We are comfortable that there is sufficient support in the House to pass the bill.</p> <p>The Senate remains a concern given Senator Hoskins attempts to also push VGT legislation with sports betting. The Senator is also pushing for higher tax rates.</p> <p>We are educating members on the need to keep tax rates low and provide incentives for operators to offer bonuses, etc.</p>
NEW YORK <i>(Sports + iGaming)</i>	<p>As expected, iGaming was not included in the proposed House or Senate budgets.</p> <p>An effort to increase competition and lower tax rates for mobile sports betting remain in the proposed budgets, but it is unclear whether they will remain in the package or how the current (51%) tax rate will be reduced because of concerns on how a reduction would impact overall revenues.</p> <p>Also included in the proposed budget is expansion of downstate casinos, which is viewed as the highest priority issue to address.</p>	<p>4/1 – estimated deadline for final budget bill</p> <p>6/2 – Target adjournment date</p>	<p>Senator Addabbo was very complimentary of iDEA and our efforts thus far. He wants us to be his ally moving forward on this issue. We hope to have an opportunity to testify on the bill in the Senate later this year.</p> <p>On 03/03 iDEA sent this letter to the Senate Majority Leader urging her to include iGaming in the Senate budget bill.</p> <p>We are also considering a legal analysis to validate the constitutionality of online gaming -- similar to the successful arguments made for mobile sports betting.</p>

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Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO <i>(Sports)</i>	<p>Batch 2 of the rules passed out of the Casino Control Commission and are now on their way to the Common Sense Initiative (CSI) office for review. Once they are given the green light, they'll move on for legislative review. If any of the rule batches hit snags in the review process, Batch 2 and Batch 5 are the best candidates because they both deal with Type A and B licensing and operating issues.</p> <p>All rules can be found here.</p> <p>Should fixes or corrections be needed for the sports betting legislation, they would need to be passed before the June break. Should the items not be amended until lame duck session, they will either require an emergency clause to go into effect immediately, or sports betting will launch with the current provisions in place.</p>	<p>6 to 8 months: regulatory approval and licensing approval process</p> <p>Q4 2022: best estimation of a "launch" timeframe.</p> <p>Early June – deadline for legislative activity in Ohio.</p>	<p>iDEA continues to engage with the Ohio Casino Control Commission during the regulatory process and we are submitting comments on proposed Batch 5 rules on 03/18.</p> <p>Our OH lobbyist, had a conversation with Rep. Bill Seitz, one of the House managers of sports betting legislation, about possible items for cleanup legislation to be passed in the spring. Changes to the "incremental economic benefit" concept, including broadening the employment provision in current rules and specific consideration of the payment of a license fee, are on the table. Another concept being looked at for changes is the tax language regarding the carryover of negative balances rather than making the tax liability zero on that particular day. Taking a look at the applicant/"person" language and the corporate ownership issues is also on the table.</p>
MARYLAND <i>(Sports)</i>	<p>At the 03/16 SWARC meeting they confirmed that a firm has been hired to conduct the disparity study and they have begun their work. Various entities are working with this firm to get necessary information to the firm so that they can move forward as quickly as possible. However, no hard date was given as to when the study would be completed.</p> <p>SWARC's new website is up and running, with new information and links. The website is www.swarc.org</p>	<p>April/May -public meeting to discuss how minorities/women can get involved in sports betting.</p> <p>Q3 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p>

ONTARIO, CAN <i>(iGaming)</i>	<p>On 03/16 the AGCO issued a reminder to potential operators about its advertising/marketing requirements. This important announcement can be found here.</p> <p>The Ontario market will have some significant restrictions on what can be promoted to “induce” players and how it can be communicated.</p>	April 4 – Launch date	iDEA recently sent a letter to the AGCO/iGO expressing concern over deputizing suppliers to be de facto regulators of operators. The letter also raises concerns about the clear lack of uniform testing requirements that could create unfair advantages for operators who do not have the highest degree of compliance tools deployed.
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Other States iDEA is Monitoring 2022 (Legislative Phase)

State	Current Status	Key Dates	iDEA Opportunities
GEORGIA <i>(Sports)</i>	<p>There is a Constitutional amendment bill coming in the very near future that would send to the ballot in November the question of whether to repeal or not Georgia’s ban on sports betting and gambling.</p> <p>Then, it would be up to the voters to decide whether or not to repeal the ban. There would also be associated enabling legislation for sports betting. While this bill has not been introduced (as of yet) we did obtain a draft outline of a proposal that would authorize up to 14 OSB. 8 tethered to sports teams, 3 for companies with ties to Georgia, and 3 untethered.</p> <p>Concerns have been raised whether voters would support a broad gambling expansion referendum in November. With the Governor on the ballot as well, there may be a political calculus for him to oppose gambling to appease conservative voters.</p>	4/4/22 – Legislature adjourns	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.
IOWA <i>(iGaming)</i>	<p>State Rep. Kaufmann’s iGaming bill, HSB604, received a hearing and a favorable vote in subcommittee on 02/02.</p> <p>Bill information can be found here, and groups registered with lobbyists in Iowa were able to voice their position on the bill.</p>	1/10/22 – Legislature reconvenes 4/19/222 – legislature adjourns	iDEA has spoken with Rep. Kaufmann and other key members of the legislature. We are also engaging with key land-based stakeholder to discuss strategies to advance the legislative discussion this year.

	<p>iDEA has spoken with Rep Kaufmann, and while he is enthusiastic about the bill, he is not optimistic it will move beyond a discussion phase in 2022.</p> <p>While many of the state’s land-based casinos support iGaming, some are opposed and the state casino association will only advocate for policies where they have member unanimity.</p>		
KANSAS <i>(Sports)</i>	<p>A new bill was just introduced in the Kansas House by Rep Barker authorizing sports betting through the state casinos. Bill can be accessed here.</p> <p>This bill is a result of consultation with the casinos, tracks and lottery. However, we do not anticipate unified industry support for the state’s land-based entities at an upcoming hearing.</p>	<p>03/22 – House Committee hearing on new bill.</p> <p>5/13/22 – Legislature adjourns</p>	<p>iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.</p>
NORTH CAROLINA <i>(Sports)</i>	<p>Recently the Governor expressed his support for passing a sports betting bill this year. He expressed support for the bill that has already passed the Senate (last year), but did say that he wants to increase the tax revenues the state receives. This could be done through increasing the tax rate/fees or limiting the amount of promo deductions.</p> <p>It is not expected that sports betting will be addressed until later this Spring after the legislature has addressed issues like redistricting.</p>	<p>Mid-May: possible movement of sports wagering bill in the House.</p>	<p>iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.</p>
MINNESOTA <i>(Sports)</i>	<p>The House bill introduced recently was reported out of the House State Finance and Government Elections Committee and was referred to the House Judiciary Committee. Bill is on the Member Portal.</p> <p>The bill sponsor announced plans to amend the bill to increase the age to legally place a bet from 18 (which is what it currently is in the bill) to 21.</p> <p>The Minnesota Indian Gaming Association gave its tentative approval of the bill. However, they also said that they would continue to monitor the bill for any changes.</p>	<p>05/23 -- Target Adjournment.</p>	<p>iDEA is evaluating the opportunity to testify at a future hearing.</p> <p>Also, providing information to Senate/House leaders about the need for more competition in the marketplace.</p> <p>The state is a difficult entry point for outsiders since gambling is wholly controlled by the state’s Indian tribes, who have exclusive right to gambling in the state.</p>

	<p>As drafted the bill could permit up to 11 OSB in partnership with the 11 federally recognized tribes in the state. In the past, the tribal association has outwardly opposed all efforts to legalize sports betting, however, they have expressed tacit support for the House bill.</p> <p>The Senate leader on sports betting has raised concerns with the House approach. Should bills clear the House and Senate, it is likely that most of the compromise will occur during a conference committee.</p>		
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