

March 25, 2022

Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS (iGaming + Sports Amendments)	<p>On 3/17, Chairman Rita informed iDEA (as he has done on previous occasions) that he would prefer to deal with all gaming issues in an omnibus bill to be considered in the November veto session. We do not anticipate that he will call SB 2973 for a hearing before the legislature's adjournment on 4/8.</p> <p>SB 2973 is an IDEA led initiative and if enacted will result in considerable cost saving for iDEA members who are licensed sports wagering suppliers in the state.</p>	<p>4/8/22 – Target adjournment date</p> <p>November – Veto session exact dates TBD.</p>	<p>We will need to work with Chairman Rita over the summer to ensure that the supplier licensing fee correction is included in any omnibus gaming bill that he attempts to put together for the November veto session. Chairman Rita has also suggested the Governor's Office has some concern with the fee correction proposal so we need to speak with administration official on this issue.</p> <p>Lastly, with Chairman Rita is planning to do an omnibus gaming bill in the November veto session, we need to begin strategizing about how to position igaming to be considered and included as part of the package.</p>
INDIANA (iGaming)	<p>The Indiana General Assembly (IGA) concluded its 2022 legislative session on Wednesday March 9th. As of that date, legislation legalizing iGaming was not approved.</p> <p>Legislation requiring that the state Lottery receive specific legislative approval for the sale of digital representations of scratch off games (but not draw games) did pass both chambers. Also included in that bill was language prohibiting the entry of Video Gaming Terminals (VGTs) or Video Lottery Terminals (VLTs) into the Indiana market without specific legislative approval.</p> <p>This bill was signed by the Governor on 03/23.</p>		<p>Our team has already began engaging with legislators, starting, in an effort to build momentum for legalizing iGaming in the 2023 legislative session.</p> <p>In the next couple of weeks we will be meeting with the Speaker of the House. We intend to focus on fully educating and garnering support from the "rank and file" members in order to put leadership in a position where, even if they believe the concept may be "controversial," it becomes the overwhelming will of their caucuses to legalize. N</p> <p>ow that HEA 1260 has been signed into law, a major opportunity is now available to lobby alongside a quasi-state agency for the legalization of online gaming as a whole. Our intent is to begin strategy discussions immediately with all stakeholders to determine a lobbying strategy as a coalition for the interim.</p>

MASS <i>(Sports)</i>	<p>Last year, sports betting bill passed House, but stalled in Senate. Aside from policy disagreements between the chambers (see below) the Senate President continues to voice her personal opposition for gambling expansion to moving a bill last year, but she left the door open for discussion later this session.</p> <p>Another obstacle is the organized effort of local small businesses (bars/restaurants) seeking to be included in the bill to offer retail sports betting. They could have an outsized impact on the debate in an election year since they represent local businesses and employees in nearly every legislative district.</p> <p>There are several areas of dissention between the House / Senate including: collegiate betting; tax rate; credit card ban; official league data; integrity fees, and market access.</p>	<p>1/5/22 – Legislature reconvenes; Session is year-round.</p>	<p>iDEA has been speaking to key Senators including Lesser and Rodrigues, and providing our perspective on several of the outstanding issues.</p> <p>Our next meeting is not scheduled until mid-February, which means that the Senate is still taking a deliberate approach to sports wagering.</p>
MISSOURI <i>(Sports + iGaming)</i>	<p>On 03/24 the full House voted to approve sports betting legislation by a vote of 115-33.</p> <p>The bill, and the larger issue now resides in the Senate for action. The Senate is in the midst of a political battle on redistricting, so it is not expected that the bill will move until next week (at the earliest in that chamber).</p> <p>Please visit the web portal for more information and a video update from our local lobbyist.</p>	<p>Early April –Senate Cmte hearings and votes.</p> <p>5/13 – Session Adjournment</p> <p>9/14 – Veto Session</p>	<p>Our team has been working the Senate on this bill. While we believe there would be broad support if brought up for a vote, a single Senator is able to slow down a bill.</p> <p>The Senate remains a concern given Senator Hoskins attempts to also push VGT legislation with sports betting. The Senator is also pushing for higher tax rates.</p> <p>We are educating members on the need to keep tax rates low and provide incentives for operators to offer bonuses, etc.</p>
NEW YORK <i>(Sports + iGaming)</i>	<p>As expected, iGaming was not included in the proposed House or Senate budgets.</p> <p>An effort to increase competition and lower tax rates for mobile sports betting remain in the proposed budgets, but it is unclear whether they will remain in the package or how the current (51%) tax rate will be reduced because of concerns on how a reduction would impact overall revenues.</p> <p>Also included in the proposed budget is expansion of downstate casinos, which is viewed as the highest priority issue to address.</p>	<p>4/1 – estimated deadline for final budget bill</p> <p>6/2 – Target adjournment date</p>	<p>Senator Addabbo was very complimentary of iDEA and our efforts thus far. He wants us to be his ally moving forward on this issue. We hope to have an opportunity to testify on the bill in the Senate later this year.</p> <p>On 03/03 iDEA sent this letter to the Senate Majority Leader urging her to include iGaming in the Senate budget bill.</p> <p>We are also considering a legal analysis to validate the constitutionality of online gaming -- similar to the successful arguments made for mobile sports betting.</p>

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Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO (Sports)	<p>Batch 2 of the rules passed out of the Casino Control Commission and are now on their way to the Common Sense Initiative (CSI) office for review. Once they are given the green light, they'll move on for legislative review. If any of the rule batches hit snags in the review process, Batch 2 and Batch 5 are the best candidates because they both deal with Type A and B licensing and operating issues.</p> <p>All rules can be found here.</p> <p>Should fixes or corrections be needed for the sports betting legislation, they would need to be passed before the June break. Should the items not be amended until lame duck session, they will either require an emergency clause to go into effect immediately, or sports betting will launch with the current provisions in place.</p>	<p>6 to 8 months: regulatory approval and licensing approval process</p> <p>Q4 2022: best estimation of a "launch" timeframe.</p> <p>Early June – deadline for legislative activity in Ohio.</p>	<p>iDEA continues to engage with the Ohio Casino Control Commission during the regulatory process and we are submitting comments on proposed Batch 5 rules on 03/18.</p> <p>Our OH lobbyist, had a conversation with Rep. Bill Seitz, one of the House managers of sports betting legislation, about possible items for cleanup legislation to be passed in the spring. Changes to the "incremental economic benefit" concept, including broadening the employment provision in current rules and specific consideration of the payment of a license fee, are on the table. Another concept being looked at for changes is the tax language regarding the carryover of negative balances rather than making the tax liability zero on that particular day. Taking a look at the applicant/"person" language and the corporate ownership issues is also on the table.</p>
MARYLAND (Sports)	<p>The SWARC and MD Lottery in coordination with Spectrum Gaming will be hosting a half-day conference to discuss how minority/woman-owned businesses can be involved in MD sports wagering. As you know, a major emphasis of law is for there to be significant minority/woman involvement in sports betting.</p> <p>At the 03/16 SWARC meeting they confirmed that a firm has been hired to conduct the disparity study and they have begun their work. Various entities are working with this firm to get necessary</p>	<p>May 6th - SWARC/Spectrum conference.</p> <p>Q3 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p>

	<p>information to the firm so that they can move forward as quickly as possible. However, no hard date was given as to when the study would be completed.</p> <p>SWARC's new website is up and running, with new information and links. The website is www.swarc.org</p>		
ONTARIO, CAN (iGaming)	<p>This week iDEA received a letter from the AGCO responding to our March 3rd letter. A full copies of the iDEA letter and the AGCO response, can be found here under "related documents".</p> <p>Further, with the launch on the Ontario market planned for April 4, iDEA members have been invited to an exclusive event in Toronto that evening. Details can be found here.</p>	April 4 – Launch date	iDEA recently sent a letter to the AGCO/iGO expressing concern over deputizing suppliers to be de facto regulators of operators. The letter also raises concerns about the clear lack of uniform testing requirements that could create unfair advantages for operators who do not have the highest degree of compliance tools deployed.

Other States iDEA is Monitoring 2022 (Legislative Phase)

State	Current Status	Key Dates	iDEA Opportunities
GEORGIA (Sports)	<p>We understand that Rep. Stephens is preparing to push a a Constitutional amendment bill as soon as next week. This bill would amend the already passed Senate sports wagering bill and would send the issue to the November ballot to let the voters decide whether to repeal or not Georgia's ban on sports betting and gambling.</p> <p>While this bill has not been introduced (as of yet) we did obtain a draft outline of a proposal that would authorize up to 14 OSB. 8 tethered to sports teams, 3 for companies with ties to Georgia, and 3 untethered.</p> <p>Concerns have been raised whether voters would support a broad gambling expansion referendum in November. With the Governor on the ballot as well, there may be a political calculus for him to oppose gambling to appease conservative voters.</p>	4/4/22 – Legislature adjourns	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.

IOWA <i>(iGaming)</i>	<p>State Rep. Kaufmann's iGaming bill, HSB604, received a hearing and a favorable vote in subcommittee on 02/02.</p> <p>Bill information can be found here, and groups registered with lobbyists in Iowa were able to voice their position on the bill.</p> <p>iDEA has spoken with Rep Kaufmann, and while he is enthusiastic about the bill, he is not optimistic it will move beyond a discussion phase in 2022.</p> <p>While many of the state's land-based casinos support iGaming, some are opposed and the state casino association will only advocate for policies where they have member unanimity.</p>	<p>1/10/22 – Legislature reconvenes</p> <p>4/19/22 – legislature adjourns</p>	<p>iDEA has spoken with Rep. Kaufmann and other key members of the legislature. We are also engaging with key land-based stakeholder to discuss strategies to advance the legislative discussion this year.</p>
KANSAS <i>(Sports)</i>	<p>The bill authorizing sports betting had a committee hearing this week in the House Committee on Federal and State Affairs, but no vote was taken. The bill is on the same committee's agenda for discussion and a vote next week.</p> <p>This bill is a result of consultation with the casinos, tracks and lottery. And would replace a bill the was supported in the Senate last year.</p> <p>A copy of the House bill and a comparison of it to the Senate bill can be found on the member portal.</p>	<p>03/29 – 2nd hearing a likely vote in House Committee.</p> <p>5/13/22 – Legislature adjourns</p>	<p>iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.</p>
NORTH CAROLINA <i>(Sports)</i>	<p>Recently the Governor expressed his support for passing a sports betting bill this year. He expressed support for the bill that has already passed the Senate (last year), but did say that he wants to increase the tax revenues the state receives. This could be done through increasing the tax rate/fees or limiting the amount of promo deductions.</p> <p>It is not expected that sports betting will be addressed until later this Spring after the legislature has addressed issues like redistricting.</p>	<p>Mid-May: possible movement of sports wagering bill in the House.</p>	<p>iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.</p>

MINNESOTA <i>(Sports)</i>	<p>The Minnesota bill (HF 778) was amended and moved out of the Minnesota House Judiciary, Finance and Civil Law Committee by a vote of 9-6. It now moves onto the House Committee on Taxes.</p> <p>Here is a link to the amended version of the bill. In this amended version, the legal age to place a wager is now 21. In the previous version of the bill, the legal age to place a bet was 18.</p> <p>The bill is now going to the House Taxes committee (the 4th of 6 committees it must clear) as soon as next week.</p> <p>The Senate leader on sports betting has raised concerns with the House approach. Should bills clear the House and Senate, it is likely that most of the compromise will occur during a conference committee.</p>	05/23 -- Target Adjournment.	<p>iDEA is providing information to Senate/House leaders about the need for more competition in the marketplace.</p> <p>The state is a difficult entry point for outsiders since gambling is wholly controlled by the state's Indian tribes, who have exclusive right to gambling in the state.</p>
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