

April 1, 2022

Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS <i>(iGaming + Sports Amendments)</i>	<p>On 3/17, Chairman Rita informed iDEA (as he has done on previous occasions) that he would prefer to deal with all gaming issues in an omnibus bill to be considered in the November veto session. We do not anticipate that he will call SB 2973 for a hearing before the legislature’s adjournment on 4/8.</p> <p>SB 2973 is an IDEA led initiative and if enacted will result in considerable cost saving for iDEA members who are licensed sports wagering suppliers in the state.</p>	<p>4/8/22 – Target adjournment date</p> <p>November – Veto session exact dates TBD.</p>	<p>We will need to work with Chairman Rita over the summer to ensure that the supplier licensing fee correction is included in any omnibus gaming bill that he attempts to put together for the November veto session. Chairman Rita has also suggested the Governor’s Office has some concern with the fee correction proposal so we need to speak with administration official on this issue.</p> <p>Lastly, with Chairman Rita is planning to do an omnibus gaming bill in the November veto session, we need to begin strategizing about how to position igaming to be considered and included as part of the package.</p>
INDIANA <i>(iGaming)</i>	<p>This week, we spoke with Sen. Jon Ford who reaffirmed his intent to file a bill in the 2023 session and to move forward in pursuing both legalization of iGaming and iLottery. He is working through an analysis as to whether the two concepts should be included in a single bill, which is his current intent.</p> <p>We have also heard from the Speaker of the House confirming his willingness to sit down with us to discuss gaming matters in the next few weeks (though potentially after the May primary election).</p>		<p>The Casino Association of Indiana (CAI) and our lobbying team are meeting to discuss collective lobbying strategy for iGaming initiatives, as well as possible collaboration with the Hoosier Lottery. We are also engaging with legislators to initiate the effort for legalizing iGaming in the 2023 legislative session.</p> <p>We intend to focus on fully educating and garnering support from the “rank and file” members in order to put leadership in a position where, even if they believe the concept may be “controversial,” it becomes the overwhelming will of their caucuses to legalize.</p>

MASS <i>(Sports)</i>	<p>In the past week there have been increased discussions in the Senate on sports betting. While some notable lawmakers, including the Attorney General (who is running for Gov), have recently announced their support for legislation, there is still not agreement on what a Senate bill will look like. The House and Senate differ in their approaches and the Senate President said she must have “consensus” if she will allow a bill to move.</p> <p>Some of the issues that still need to be addressed: collegiate betting; tax rate; credit card ban; official league data; integrity fees, and market access.</p> <p>The legislature is in year-round, so its likely that discussion will continue in Senate for many weeks before real action.</p>	<p>1/5/22 – Legislature reconvenes; Session is year-round.</p>	<p>iDEA has been speaking to key Senators and providing our perspective on several of the outstanding issues.</p>
MISSOURI <i>(Sports + iGaming)</i>	<p>HB 2502 was Second read yesterday in the Senate and was referred to the committee on Appropriations. It will be heard on Wednesday April 6th. It is unknown right now if they will make a motion to vote out HB2502 at the conclusion of the hearing.</p> <p>Senator Hoskins, who supports sports wagering, would like to see a VLT pilot program allowing 5,000 VLT’s across Missouri. We expect an amendment to HB2502 whether that is in committee or on the Senate Floor. This action would be problematic with the Casino’s and their intent would be to kill any VLT effort along the way.</p>	<p>04/06 –Senate Cmte hearings.</p> <p>5/13 – Session Adjournment</p> <p>9/14 – Veto Session</p>	<p>Our team has been working the Senate on this bill and we will offer testimony at the hearing on 04/06.</p> <p>We are educating members on the need to keep tax rates low and provide incentives for operators to offer bonuses, etc.</p>
NEW YORK <i>(Sports + iGaming)</i>	<p>The legislature is still working on the budget bill, which is technically due today, but likely won’t be voted on until Monday.</p> <p>Downstate casino expansion seems like it will happen as part of the budget, but OSB expansion and tax rate reduction does not look like it has the support to be included. There is a commitment to try and move the issue separately after the budget process concludes.</p>	<p>4/4 – estimated deadline for final budget bill</p> <p>6/2 – Target adjournment date</p>	<p>Senator Addabbo was very complimentary of iDEA and our efforts thus far. He wants us to be his ally moving forward on this issue. We hope to have an opportunity to testify on the bill in the Senate later this year.</p> <p>On 03/03 iDEA sent this letter to the Senate Majority Leader urging her to include iGaming in the Senate budget bill.</p> <p>We are also considering a legal analysis to validate the constitutionality of online gaming -- similar to the successful arguments made for mobile sports betting.</p>

Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO <i>(Sports)</i>	<p>Batch 2 of the rules passed out of the Casino Control Commission and are now on their way to the Common Sense Initiative (CSI) office for review. Once they are given the green light, they'll move on for legislative review. If any of the rule batches hit snags in the review process, Batch 2 and Batch 5 are the best candidates because they both deal with Type A and B licensing and operating issues.</p> <p>All rules can be found here.</p> <p>Should fixes or corrections be needed for the sports betting legislation, they would need to be passed before the June break. Should the items not be amended until lame duck session, they will either require an emergency clause to go into effect immediately, or sports betting will launch with the current provisions in place.</p>	<p>6 to 8 months: regulatory approval and licensing approval process</p> <p>Q4 2022: best estimation of a "launch" timeframe.</p> <p>Early June – deadline for legislative activity in Ohio.</p>	<p>iDEA continues to engage with the Ohio Casino Control Commission during the regulatory process and we are submitting comments on proposed Batch 5 rules on 03/18.</p> <p>Our OH lobbyist, had a conversation with Rep. Bill Seitz, one of the House managers of sports betting legislation, about possible items for cleanup legislation to be passed in the spring. Changes to the "incremental economic benefit" concept, including broadening the employment provision in current rules and specific consideration of the payment of a license fee, are on the table. Another concept being looked at for changes is the tax language regarding the carryover of negative balances rather than making the tax liability zero on that particular day. Taking a look at the applicant/"person" language and the corporate ownership issues is also on the table.</p>
MARYLAND <i>(Sports)</i>	<p>It has been announced that there will be a MD half-day conference and you can find the registration via the Member Portal.</p> <p>At the 03/16 SWARC meeting they confirmed that a firm has been hired to conduct the disparity study and they have begun their work. Various entities are working with this firm to get necessary information to the firm so that they can move forward as quickly as possible. However, no hard date was given as to when the study would be completed.</p> <p>SWARC's new website is up and running, with new information and links. The website is www.swarc.org</p>	<p>May 6th - SWARC/Spectrum conference.</p> <p>Q3 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p> <p>Jeff Ifrah will be participating in one of the MD conference panels in May.</p>
ONTARIO, CAN <i>(iGaming)</i>	<p>Ahead of Ontario launch (04/04) our on the ground Consultant has provided a comprehensive brief on what to expect on launch day, and issues that are still unresolved, or could be causing issues for operators/suppliers.</p> <p>Please read the full Ontario update here.</p>	<p>April 4 – Launch date</p>	<p>iDEA is already planning post-launch strategies to engage with the AGCO and other agencies to seek improvement to the Registrars Standards as they relate to advertising, testing and licensing.</p>

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Other States iDEA is Monitoring 2022 (Legislative Phase)

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GEORGIA <i>(Sports)</i>	<p>As we shared last week, a push has been underway starting on Monday this week to pass a sports wagering law and an constitutional amendment. A House Committee passed both bills on Monday after extensive debate.</p> <p>Since then, the bills have been bogged down with stakeholders seeking to make changes, including discussions on whether there even needs to be a constitutional amendment.</p> <p>A full update can be found on the Member Portal.</p>	4/4/22 – Legislature adjourns	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.
IOWA <i>(iGaming)</i>	<p>State Rep. Kaufmann’s iGaming bill, HSB604, received a hearing and a favorable vote in subcommittee on 02/02.</p> <p>Bill information can be found here, and groups registered with lobbyists in Iowa were able to voice their position on the bill.</p> <p>iDEA has spoken with Rep Kaufmann, and while he is enthusiastic about the bill, he is not optimistic it will move beyond a discussion phase in 2022.</p> <p>While many of the state’s land-based casinos support iGaming, some are opposed and the state casino association will only advocate for policies where they have member unanimity.</p>	1/10/22 – Legislature reconvenes 4/19/222 – legislature adjourns	iDEA has spoken with Rep. Kaufmann and other key members of the legislature. We are also engaging with key land-based stakeholder to discuss strategies to advance the legislative discussion this year.
KANSAS <i>(Sports)</i>	<p>It is expected that by TONIGHT (04/01) the Kansas legislature will pass a FINAL bill authorizing sports betting and send it to the Governor for signature. Over the past two days House/Senate negotiators have met to hash out the differences between their bills. Some key changes include:</p> <ul style="list-style-type: none"> 10% tax for retail and mobile 	03/29 – 2 nd hearing a likely vote in House Committee.	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.

	<ul style="list-style-type: none"> • Deductions for promos/excise tax • Ability of tribes to offer OSB subject to compact negotiation (ala AZ and MI) • 3 OSB brands per casino = 12 mobile access points 	5/13/22 – Legislature adjourns	
NORTH CAROLINA <i>(Sports)</i>	<p>Recently the Governor expressed his support for passing a sports betting bill this year. He expressed support for the bill that has already passed the Senate (last year), but did say that he wants to increase the tax revenues the state receives. This could be done through increasing the tax rate/fees or limiting the amount of promo deductions.</p> <p>It is not expected that sports betting will be addressed until later this Spring after the legislature has addressed issues like redistricting.</p>	Mid-May: possible movement of sports wagering bill in the House.	iDEA will monitor developments and will seek opportunities to engage with lawmakers and stakeholders as warranted.
MINNESOTA <i>(Sports)</i>	<p>The House has been methodically moving their bill through various committees and it could come up for a vote in the full House soon.</p> <p>Senate will begin moving their bill as soon as next week. The state tribal entities do not support the Senate approach.</p> <p>Please visit the web portal for the Minnesota update and latest version of the bill.</p>	<p>04/04 – Senate hearing on their bill</p> <p>05/23 -- Target Adjournment.</p>	<p>iDEA is providing information to Senate/House leaders about the need for more competition in the marketplace.</p> <p>The state is a difficult entry point for outsiders since gambling is wholly controlled by the state’s Indian tribes, who have exclusive right to gambling in the state.</p>