

June 3, 2022

Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS (iGaming + Sports Amendments)	<p>On 06/02 iDEA spoke with a representative from the Gov's office about concerns they raised regarding our supplier licensing fix bill.</p> <p>We articulated how the supplier fee structure in IL is out of whack with other gaming licenses in that state as well as other supplier fees throughout the country.</p> <p>The Gov's office main concern is a loss of planned revenue. They contend that the high annual license fee for supplier (\$150k) was actually intentional as a way to meet revenue projections.</p> <p>Ultimately, we may need to consider some compromise language.</p>	<p>September – planning for a 2 day session of meetings in Chicago.</p> <p>November – Veto session exact dates TBD.</p>	<p>In response the Gov's office, we are compiling information to share that highlights why this change makes sense from a policy perspective and why the impact of state revenues will be de minimis to the overall revenue being contributed from sports wagering.</p> <p>Last week, iDEA sent a letter to Illinois Senator Cunningham, thanking him for his sponsorship of SB 2973 and requesting his support in making sure that the problem with the renewal fees is addressed and fixed in the November veto session. Read the letter here: Microsoft Word - iDEA - Letter to Senator Cunningham SIGNED 5.24 (ideagrowth.org)</p> <p>We are organizing a Chicago-area fly-in to introduce iDEA members and iGaming to key lawmakers in the region. More details were provided on this week's member call. A recording of this call (05/17) can be downloaded from the Member Portal.</p>
INDIANA (iGaming)	<p>The legislature remains in their interim session with no legislation moving until 2023.</p> <p>There are no gaming-related summer study committees assigned so no gaming-related public hearings will occur over the summer.</p> <p>The bipartisan Budget Committee will hold multiple hearings over the course of the summer which we believe will be worth monitoring because some of the information may impact our messaging strategies moving forward for igaming. Public notices have not yet been released for those meeting dates.</p>		<p>Our team is actively using the interim session to meet with influential lawmakers and gather support for iGaming. This week we met with Reps. O'Brien and Baird, both have confirmed support for iGaming.</p> <p>We are also working with Sen. Ford to recruit lawmakers to attend the NCLGS summer conference.</p>

MASS <i>(Sports)</i>	<p>House/Senate conferees (bill negotiators) were appointed the week of 05/16. These 6 members will be tasked with working on a compromise that bridges the gap between the House and Senate bills.</p> <p>Major areas include tax rates, market access, collegiate betting restrictions, credit card use and advertising restrictions.</p> <p>This week the Speaker of the House spoke about several outstanding legislative priorities to accomplish before the end of regular session. Sports wagering was included on his list, however, he made clear his continued opposition to many of the provisions in the Senate-passed bill. You can read his comments here: https://ideagrowth.org/legislative_updates/ma-house-speaker-sees-need-to-compromise/</p>	<p>July 2022 – expected meeting of the conference committee on sports wagering</p> <p>July 31 – Regular session adjourns.</p>	<p>iDEA has been speaking to key lawmaker and providing our perspective on several of the outstanding issues. We have drafted a letter that is undergoing internal review with aim of being sent by June 8 or 9th.</p>
MISSOURI <i>(Sports + iGaming)</i>	<p>The Missouri legislature will conclude its legislative session for the year on 05/13 and it is not expected that sports betting legislation will pass.</p> <p>Several attempts for compromise bills were offered, but ultimately rejected by various stakeholders. The compromises were not great for OSB and included annual licensing fees up to \$1m.</p> <p>Unfortunately, as in years past, sports betting has gotten wrapped up in the larger fight over VLT (slot machine) legalization despite assurances from key lawmakers that they would keep the issues separated.</p>	<p>5/13 – Session Adjournment</p>	<p>iDEA was active over the past two weeks to facilitate compromises that could garner the support of all stakeholders.</p> <p>Our team provided a full post-mortem and analysis of next steps for Missouri on this week's member call. You can go to the Member Portal and download a recording of the call.</p>
NEW YORK <i>(Sports + iGaming)</i>	<p>In non-policy related news, gaming champion, Senator Addabbo, has been negatively impacted by new legislative redistricting maps.</p> <p>Where he currently resides is being cut into 3 new districts, so he will need to move so that he can run in a new district without having to challenge one of his incumbent colleagues. It is likely he will run in the new District 15 where he will have a primary challenger and more significantly a credible general election challenger.</p>	<p>6/2 – Target adjournment date</p>	<p>Earlier this month, Jeff Ifrah sent a letter to Senator Addabbo on behalf of iDEA Growth member support for SB 8412. Read the letter here: Letter-from-J.-Ifrah-iDEA-Growth-to-Joseph-P.-Addabbo-5.6.2022.pdf (ideagrowth.org)</p> <p>We spoke with Senator Addabbo this week and he expressed frustration over his redistricting situation, but feels confident that he can continue his service in the Senate with the proper support.</p> <p>He remains a committed ally on several issues for our industry.</p>

Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO <i>(Sports)</i>	<p>Earlier this week, the OCCC released updated FAQ's and formally announced that the launch date will be on January 1, 2023. They released an updated FAQ that addresses this issue that can be viewed here.</p> <p>They also announced that draft applications are now final and application windows are opening in less than two weeks.</p> <p>For a full OCCC update visit the Member Portal.</p> <p>Legislatively, the House and Senate both agreed to HB 515 yesterday, which changed the tax calculation structure for sports betting revenues from a daily reconciliation to a monthly one. This was an important change for operators. A copy of the bill is available here.</p>	<p>Launch date – on 01/01/23</p> <p>June 15 – July 15: first application window for licensees (Type A, B, C proprietors; suppliers; and first skins).</p> <p>July 15 – Aug 15: 2nd application window for licensees (2nd skins)</p>	<p>iDEA continues to monitor both rules and comments submitted on the rules to see which issues raised by members may need legislative intervention due to the limiting language of the statutes.</p>
MARYLAND <i>(Sports)</i>	<p>There was a SWARC meeting this week. A meeting recap can be found here: https://ideagrowth.org/legislative_updates/update-from-maryland-swarc-meeting/</p> <p>It has been announced that there will be a MD half-day conference and you can find the registration via the Member Portal.</p>	<p>May 6th - SWARC/Spectrum conference.</p> <p>Q3/Q4 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p> <p>Jeff Ifrah will be participating in one of the MD conference panels in May.</p>
ONTARIO, CAN <i>(iGaming)</i>	<p>The Ontario government held their provincial elections yesterday and in good news the current ruling party retained their seats and power. Had the opposition party won the election it would have created a more difficult environment to engage with them on needed changes to the igaming/sports wagering industry.</p> <p>A full update on the election from our state lobbyist is available on the Member Portal.</p>		<p>iDEA is already planning post-launch strategies to engage with the AGCO and other agencies to seek improvement to the Registrars Standards as they relate to advertising, testing, licensing and addressing the gray (now black) market.</p>

Other States iDEA is Monitoring 2022 (Legislative Phase)

State	Current Status	Key Dates	iDEA Opportunities
KANSAS (Sports)	<p>The Kansas sports betting bill was signed into law on 05/12. A copy of the final bill can be found here.</p> <p>We understand that regulators (both the state lottery and state gaming commission) are working jointly to quickly finalize regulations so that operations for both online and retail can start by football season.</p> <p>It is an ambitious goal, which can only be achieved if they intend to issue temporary licenses and also, it would seem unlikely that all 12 eligible operators will be starting on day 1.</p>	<p>August 1 – Applications process announced by regulator (by statute)</p> <p>August 15 – suitability investigations to begin (by statute)</p> <p>Early Sept – Hoped launch of retail/mobile sports wagering</p>	<p>iDEA is reaching out to the state Lottery and the Racing and Gaming Commission who will have joint oversight over the rulemaking process and the regulation of sports wagering.</p>
NORTH CAROLINA (Sports)	<p>The legislature started its session on 05/18. To date, there has only been discussion of sports wagering but no action. House lawmakers have indicated their desire to pass the Senate bill as is, and then pass a “trailer bill” to address other items including a potential increase to the tax rate – currently at 8% could go as high as 15%.</p> <p>We understand that next week, the House Judiciary Committee could schedule a hearing and vote on the bill.</p>	<p>Week of June 5: possible hearing/vote in Judiciary Cmte.</p> <p>Early June: target for House vote</p>	<p>iDEA is engaging with lawmakers and seeking opportunities to testify or otherwise advocate for policies.</p>