

July 22, 2022

Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS (iGaming + Sports Amendments)	<p>On 06/17 iDEA met with the head of the Illinois Casino Association to discuss coordination of efforts on iGaming. It was a productive call and we will be following up with his team and lobbyists representing the casinos to present our plan for a Fall iGaming Fly-In.</p> <p>On 06/02 iDEA spoke with a representative from the Gov's office about concerns they raised regarding our supplier licensing fix bill.</p> <p>We articulated how the supplier fee structure in IL is out of whack with other gaming licenses in that state as well as other supplier fees throughout the country.</p> <p>The Gov's office main concern is a loss of planned revenue. They contend that the high annual license fee for supplier (\$150k) was actually intentional as a way to meet revenue projections.</p> <p>Ultimately, we may need to consider some compromise language.</p>	<p>September – Planning for a 2 day session of meetings in Chicago.</p> <p>November – Veto session exact dates TBD.</p>	<p>IDEA continues to engage with in-state gaming stakeholders to build a coalition of support around iGaming and coordination for a industry "fly-in" to meet with lawmakers on the subject.</p> <p>Recent conversations with Caesars, Penn and Hawthorne have been very positive. We are also working directly with the head of the state casino association.</p> <p>Due to a possible special session in September, the timing of our "fly-in" may be impacted. A possible move to November during the veto session may be necessary.</p> <p>Also, we have compiled information about supplier fees nationwide to share with the governor's office. We plan to send a letter soon.</p>
INDIANA (iGaming)	<p>The state legislature meets next week for a special session. Due to the policy issues set to be voted on during this session, it is highly unlikely any gaming related matters will emerge. For a full update on Indiana activity please see this latest update from our state lobbyist.</p> <p>iDEA had extensive meetings with Indiana state lawmakers and key stakeholders during the NCLGS conference. For a full recap of these discussions please visit the Member Portal.</p> <p>We have also posted supplemental information provided by our in-state lobbyists, which we encourage you to access here.</p>	<p>July 25-Special Session to begin</p> <p>Late Summer -- release of IGC iGaming study</p>	<p>Our team is actively using the interim session to meet with influential lawmakers and gather support for iGaming.</p> <p>We met with Senator Bray's office on 07/05. His staff continues to express concern about possible gaming related indictments related to the Spectacle casino scandal. They did not close the door on a bill, and recommended that we push it first in the House before the Senate will consider it.</p> <p>We had productive discussions at NCLGS with lawmakers, the casino association and the VP of Govt Affairs for Boyd Gaming. We mapped out a legislative strategy for iGaming to advance in Indiana in 2023. Given continued resistance from Senate President Bray, an effort to get iGaming included in the budget could be a way to work around his opposition.</p>

MASS <i>(Sports)</i>	<p>Recent press reports confirm information shared from our NCLGS meetings that House and Senate negotiators have not made much progress, and that the Senate is not making this issue a priority.</p> <p>iDEA met with several Massachusetts lawmakers at the NCLGS conference, including two that serve on the sports wagering conference committee.</p> <p>Privately, the lawmakers expressed frustration with the Senate who in their words are “not as committed” to compromise as the House. We advocated strongly with the lawmakers on the issues we raised in our formal letter.</p> <p>For additional insights from NCLGS, please visit the Member Portal.</p>	<p>Week of July 24th – final week to reach compromise.</p> <p>July 31 – Regular session adjourns.</p>	<p>This week we reconnected with lead House and Senate negotiators over email to again share iDEA’s policy position letter.</p> <p>You can read a sample of the letter that was sent to all 6 members of the conference committee here: iDEA-Letter-to-Senator-Lesser_6.8.22.pdf (ideagrowth.org)</p>
MISSOURI <i>(Sports + iGaming)</i>	<p>iDEA met with Senator Denny Hoskins at the NCLGS conference. He has been the key figure for sports betting in the state, but has insisted that it be tied to VLT expansion which has effectively killed the advancement of sports betting.</p> <p>We are pushing him to also include iGaming into future legislative efforts. More on our discussion can be found on the Member Portal.</p>	<p>5/13 – Session Adjournment</p>	<p>iDEA was active over the past two weeks to facilitate compromises that could garner the support of all stakeholders.</p> <p>Our team provided a full post-mortem and analysis of next steps for Missouri on this week’s member call. You can go to the Member Portal and download a recording of the call.</p>
NEW YORK <i>(Sports + iGaming)</i>	<p>In non-policy related news, gaming champion, Senator Addabbo, has been negatively impacted by new legislative redistricting maps.</p> <p>Where he currently resides is being cut into 3 new districts, so he will need to move so that he can run in a new district without having to challenge one of his incumbent colleagues. It is likely he will run in the new District 15 where he will have a primary challenger and more significantly a credible general election challenger.</p>	<p>6/2 – Target adjournment date</p>	<p>Earlier this month, Jeff Ifrah sent a letter to Senator Addabbo on behalf of iDEA Growth member support for SB 8412. Read the letter here: Letter-from-J.-Ifrah-iDEA-Growth-to-Joseph-P.-Addabbo-5.6.2022.pdf (ideagrowth.org)</p> <p>We spoke with Senator Addabbo this week and he expressed frustration over his redistricting situation, but feels confident that he can continue his service in the Senate with the proper support.</p> <p>He remains a committed ally on several issues for our industry.</p>

Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO (Sports)	<p>The OCCC has provided updates on operator and supplier license applicants. This list can be accessed here.</p> <p>They have also provided a updated Compliance FAQs to include questions related to testing sports gaming equipment, the submission of compliance-related materials, and the sports gaming catalogue. The full OCCC update can be accessed here.</p> <p>iDEA met with key members of the OCCC regulatory team at the NCLGS Conference. A full update on the discussion can be found on the Member Portal.</p>	<p>Launch date – on 01/01/23</p> <p>July 15 – Aug 15: 2nd application window for licensees (2nd skins)</p> <p>August – Launch of an OCCC compliance portal</p>	<p>iDEA continues to monitor both rules and comments submitted on the rules to see which issues raised by members may need legislative intervention due to the limiting language of the statutes.</p>
MARYLAND (Sports)	<p>As shared on the member portal earlier this week, the SWARC moved up their meeting from 07/20 to 07/13. During this meeting the commission approved draft licensing regulations and applications. Those can be found here.</p> <p>iDEA also met with the MD Lottery at the NCGLS conference, where they provided a possible timeline for applications, license review and launch. You can get details in the Member Portal.</p>	<p>August 20th – Next SWARC meeting</p> <p>Q4 2022 – Online launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p>
ONTARIO, CAN (iGaming)	<p>We have learned that this week the AGCO has sent a letter to licensees providing clarity on compliance and testing related to geolocation, Registrar Standard 3.02.</p> <p>The AGCO iGaming Compliance Team is available to discuss these updated compliance expectations with operators.</p>	<p>September – Expected release of revenue number to date.</p>	<p>iDEA has been engaging with AGCO throughout the process and remains in contact with them on several areas related to advertising, testing, licensing and addressing the gray (now black) market.</p>

Other States iDEA is Monitoring 2022 (Legislative Phase)

State	Current Status	Key Dates	iDEA Opportunities
KANSAS <i>(Sports)</i>	<p>iDEA has obtained a copy of the draft regulations for Kansas sports wagering. These were recently issued to the state's licensed facilities for review and feedback. You can read more here, including the draft regulations Kansas: DRAFT Regulations for Sports Wagering • iDEA (ideagrowth.org)</p> <p>The Kansas sports betting bill was signed into law on 05/12. A copy of the final bill can be found here.</p> <p>Companies seeking to operate in the state (including suppliers) should have received a notice and questionnaire from the KGRC to be returned before the end of the month. If you have not received, please contact John Pappas for information.</p> <p>While regulators would like to achieve a retail/mobile launch by the beginning of football season, they are cautioning that much work needs to be done and are already suggesting that it would happen in the fall, rather than the start of NFL season.</p>	<p>August 1 – Applications process announced by regulator (by statute)</p> <p>August 15 – suitability investigations to begin (by statute)</p> <p>Sept – Hoped launch of retail/mobile sports wagering</p>	<p>iDEA is communicating state Lottery and the Racing and Gaming Commission who will have joint oversight over the rulemaking process and the regulation of sports wagering.</p>