

**July 29, 2022**

**Latest state updates highlighted in green**

## IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
<b>ILLINOIS</b> <i>(iGaming + Sports Amendments)</i>	<p>On 06/17 iDEA met with the head of the Illinois Casino Association to discuss coordination of efforts on iGaming. It was a productive call and we will be following up with his team and lobbyists representing the casinos to present our plan for a Fall iGaming Fly-In.</p> <p>On 06/02 iDEA spoke with a representative from the Gov’s office about concerns they raised regarding our supplier licensing fix bill.</p> <p>We articulated how the supplier fee structure in IL is out of whack with other gaming licenses in that state as well as other supplier fees throughout the country.</p> <p>The Gov’s office main concern is a loss of planned revenue. They contend that the high annual license fee for supplier (\$150k) was actually intentional as a way to meet revenue projections.</p> <p>Ultimately, we may need to consider some compromise language.</p>	<p>September – Planning for a 2 day session of meetings in Chicago.</p> <p>November – Veto session exact dates TBD.</p>	<p>iDEA continues to engage with in-state gaming stakeholders to build a coalition of support around iGaming and coordination for an industry “fly-in” to meet with lawmakers on the subject.</p> <p>Recent conversations with Caesars, Penn and Hawthorne have been very positive. We are also working directly with the head of the state casino association.</p> <p>Due to a possible special session in September, the timing of our “fly-in” may be impacted. A possible move to November during the veto session may be necessary.</p> <p>Also, we have compiled information about supplier fees nationwide to share with the governor’s office. We plan to send a letter soon.</p>
<b>INDIANA</b> <i>(iGaming)</i>	<p>The state legislature meets next week for a special session. Due to the policy issues set to be voted on during this session, it is highly unlikely any gaming related matters will emerge. For a full update on Indiana activity please see the latest update from our state lobbyist here <a href="#">IN General Assembly Remains in the 2022 “Interim” Period • iDEA (ideagrowth.org)</a></p> <p>iDEA had extensive meetings with Indiana state lawmakers and key stakeholders during the NCLGS conference. For a full recap of these discussions please visit the <a href="#">Member Portal</a>.</p> <p>We have also posted supplemental information provided by our in-state lobbyists, which we encourage you to access <a href="#">here</a>.</p>	<p><b>July 25-Special Session to begin</b></p> <p>Late Summer -- release of IGC iGaming study</p>	<p>Our team is actively using the interim session to meet with influential lawmakers and gather support for iGaming.</p> <p>We met with Senator Bray’s office on 07/05. His staff continues to express concern about possible gaming related indictments related to the Spectacle casino scandal. They did not close the door on a bill, and recommended that we push it first in the House before the Senate will consider it.</p> <p>We had productive discussions at NCLGS with lawmakers, the casino association and the VP of Govt Affairs for Boyd Gaming. We mapped out a legislative strategy for iGaming to advance in Indiana in 2023. Given continued resistance from Senate President Bray, an effort to get iGaming included in the budget could be a way to work around his opposition.</p>

<p><b>MASS</b> <i>(Sports)</i></p>	<p>The Massachusetts Legislative session ends on July 31<sup>st</sup>. Indications throughout this week are that the House and the Senate are still negotiating issues such as collegiate betting. This has created some optimism that a deal on sports betting could still be reached by the end of the legislative session. You can read an update here from earlier this week: <a href="#">Update on Massachusetts from John Pappas • iDEA   ideagrowth.org</a></p> <p>iDEA met with several Massachusetts lawmakers at the NCLGS conference, including two that serve on the sports wagering conference committee.</p> <p>Privately, the lawmakers expressed frustration with the Senate who in their words are “not as committed” to compromise as the House. We advocated strongly with the lawmakers on the issues we raised in our <a href="#">formal letter</a>.</p> <p>For additional insights from NCLGS, please visit the <a href="#">Member Portal</a>.</p>	<p>Week of July 24<sup>th</sup> – final week to reach compromise.</p> <p>July 31 – Regular session adjourns.</p>	<p>This week we reconnected with lead House and Senate negotiators over email to again share iDEA’s policy position letter.</p> <p>You can read a sample of the letter that was sent to all 6 members of the conference committee here: <a href="#">iDEA-Letter-to-Senator-Lesser_6.8.22.pdf (ideagrowth.org)</a></p>
<p><b>MISSOURI</b> <i>(Sports + iGaming)</i></p>	<p>iDEA met with Senator Denny Hoskins at the NCLGS conference. He has been the key figure for sports betting in the state, but has insisted that it be tied to VLT expansion which has effectively killed the advancement of sports betting.</p> <p>We are pushing him to also include iGaming into future legislative efforts. More on our discussion can be found on the <a href="#">Member Portal</a>.</p>	<p>5/13 – Session Adjournment</p>	<p>iDEA was active over the past two weeks to facilitate compromises that could garner the support of all stakeholders.</p> <p>Our team provided a full post-mortem and analysis of next steps for Missouri on this week’s member call. You can go to the <a href="#">Member Portal</a> and download a recording of the call.</p>
<p><b>NEW YORK</b> <i>(Sports + iGaming)</i></p>	<p>In non-policy related news, gaming champion, Senator Addabbo, has been negatively impacted by new legislative redistricting maps.</p> <p>Where he currently resides is being cut into 3 new districts, so he will need to move so that he can run in a new district without having to challenge one of his incumbent colleagues. It is likely he will run in the new District 15 where he will have a primary challenger and more significantly a credible general election challenger.</p>	<p>6/2 – Target adjournment date</p>	<p>Earlier this month, Jeff Ifrah sent a letter to Senator Addabbo on behalf of iDEA Growth member support for SB 8412. Read the letter here: <a href="#">Letter-from-J.-Ifrah-iDEA-Growth-to-Joseph-P.-Addabbo-5.6.2022.pdf (ideagrowth.org)</a></p> <p>We spoke with Senator Addabbo this week and he expressed frustration over his redistricting situation, but feels confident that he can continue his service in the Senate with the proper support.</p>

			He remains a committed ally on several issues for our industry.
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## Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
<b>OHIO</b> <i>(Sports)</i>	<p>The OCCC has provided updates on operator and supplier license applicants. This list can be accessed <a href="#">here</a>.</p> <p>They have also provided a updated Compliance FAQs to include questions related to testing sports gaming equipment, the submission of compliance-related materials, and the sports gaming catalogue. The full OCCC update can be accessed <a href="#">here</a>.</p> <p>iDEA met with key members of the OCCC regulatory team at the NCLGS Conference. A full update on the discussion can be found on the <a href="#">Member Portal</a>.</p>	<p>Launch date – on 01/01/23</p> <p>July 15 – Aug 15: 2<sup>nd</sup> application window for licensees (2<sup>nd</sup> skins)</p> <p>August – Launch of an OCCC compliance portal</p>	<p>iDEA continues to monitor both rules and comments submitted on the rules to see which issues raised by members may need legislative intervention due to the limiting language of the statutes.</p>
<b>MARYLAND</b> <i>(Sports)</i>	<p>The state mandated disparity study should be finalized within the next couple of weeks. Draft mobile/retail licensing rules were approved earlier this month by the SWARC. It was expected that the disparity study would force updates to the approved rules to include direct requirements for minority/woman ownership. However, we are now hearing that the application process could move forward without any direct minority/woman requirements.</p> <p>It is important to note that the current rules do contain a 5% ownership requirement with an individual with a net worth under \$1.8m.</p>	<p>August – Disparity study made public</p> <p>August 20<sup>th</sup> – Next SWARC meeting</p> <p>September – Best case for license application process to begin</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p>

	<p>This is a quickly evolving situation, which we know is critical to many members plans for entering the market and we will provide additional updates as available.</p> <p>iDEA also met with the MD Lottery at the NCGLS conference, where they provided a possible timeline for applications, license review and launch. You can get details in the <a href="#">Member Portal</a>.</p>	Q4 2022 – Online launch	
<b>ONTARIO, CAN</b> <i>(iGaming)</i>	<p>We have learned that this week the AGCO has sent a letter to licensees providing clarity on compliance and testing related to geolocation, Registrar Standard 3.02.</p> <p>The AGCO iGaming Compliance Team is available to discuss these updated compliance expectations with operators.</p>	September – Expected release of revenue number to date.	iDEA has been engaging with AGCO throughout the process and remains in contact with them on several areas related to advertising, testing, licensing and addressing the gray (now black) market.

## Other States iDEA is Monitoring 2022 (Legislative Phase)

State	Current Status	Key Dates	iDEA Opportunities
<b>KANSAS</b> <i>(Sports)</i>	<p>The draft rules that we shared earlier this month are undergoing revisions based on feedback from the state’s casinos and their operator partners.</p> <p>This revision has potentially slowed the progress towards a beginning of NFL launch. If that goal is not reached, we believe it is still likely that launch will occur by late Sept/early Oct.</p> <p>iDEA has obtained a copy of the draft regulations for Kansas sports wagering. These were recently issued to the state’s licensed facilities for review and feedback. You can read more here, including the draft regulations <a href="#">Kansas: DRAFT Regulations for Sports Wagering • iDEA (ideagrowth.org)</a></p>	<p>August 1 – Applications process announced by regulator (by statute)</p> <p>August 15 – suitability investigations to begin (by statute)</p> <p>Sept – Hoped launch of retail/mobile sports wagering</p>	iDEA is communicating state Lottery and the Racing and Gaming Commission who will have joint oversight over the rulemaking process and the regulation of sports wagering.

