

iDEA Priority States in Legislative Phase 2021

State	Current Status	Key Dates	iDEA Engagement / Opportunities
Florida <i>(Sports and iGaming)</i>	<p>Very soon it is expected that the U.S. Department of Interior will either approve or allow for enactment of the new Seminole Gaming compact.</p> <p>There has already been a legal challenge filed on the Seminole Compact and we expect additional challenges following the Dept. of Interior determination.</p> <p>Recently, several political action committees have been established that will seek to get language on the ballot. One is being led by DraftKings and FanDuel to allow for statewide mobile sports betting (not controlled by the Seminole) another is sponsored by Las Vegas Sands to help them secure a land-based casino and a 3rd is being supported by a local Pari-Mutuel, but its purpose is not clearly defined.</p>	<p>Dept of Interior review of Seminole Compact expected to be completed the week of July 20th.</p> <p>Per the compact, sports betting could not commence until Oct 15, 2021.</p>	iDEA will continue to monitor developments in Florida regarding the Compact approvals and these new ballot initiatives.
Indiana <i>(iGaming 2022)</i>	<p>iDEA organized a meeting with Senator Jon Ford at the NCLGS conference. Senator Ford is the lead iGaming in the Indiana legislature.</p> <p>The Senator wants iDEA to continue to engage in briefing lawmakers and producing info/research to argue in support of iGaming legislation for the 2022 session.</p> <p>The chief fiscal analyst for the Speaker of the House has outlined key areas where they are seeking iGaming data:</p> <ul style="list-style-type: none"> • Optimal tax rates; if different than land-based, why? • Tax revenue projections based on various tax rates • Data on cannibalization 	<p>Additional briefings for the Senate this August.</p> <p>Make determination on study in coming weeks.</p>	<p>We have spoken to a firm about providing an analysis along the lines of what the Speaker has asked for and are connecting with the Casino Association of Indiana about sharing in the cost.</p> <p>Senator Ford has asked iDEA to do an iGaming briefing/demo for Senate Republicans in August (similar to our House briefing last month), and we are working on details for that.</p>
Ohio <i>(Sports)</i>	iDEA organized a briefing with the Ohio Casino Control Commission at NCLGS. During our hour-long session with them we discussed the regulatory process and how iDEA can be a resource to them.	September – Ohio legislature returns to work.	iDEA will spend the summer recess engaging with House lawmakers and discuss possible changes to improve the bill before they return to session.

	<p>Should a law pass in the early Fall, the OCCC anticipates 4 month (best case) to 8 month (worst case) regulatory process until market launch.</p> <p>They are already creating a framework for regulation and have promised to share details with iDEA and will want our members' input.</p>		<p>We are coordinating our efforts with other industry lobbyists.</p>
<p>Virginia <i>(iGaming 2022)</i></p>	<p>Virginia will be issuing 6-7 more sports betting licenses, per recently-enacted technical corrections legislation.</p> <p>The application period for those licenses will be May 15-31; however, companies should consult with VA Lottery in advance of applying. More info here: https://www.valottery.com/aboutus/casinosandsportsbetting</p> <p>Minority participation will be a factor as VA Lottery considers applications.</p>	<p>May 15-31 operator application process</p>	<p>iDEA will continue to monitor for any other regulatory updates related to this new law and will communicate directly with the VA Lottery.</p> <p>iDEA (Dan Walsh) recently met with staff for Del. Sickles, the lead sponsor of the sports betting bill, to ask about Sickles' sponsoring iGaming legislation in the next Congress. Sickles is considering it.</p> <p>We are developing a "next steps" approach to provide Sickles with more information about the benefits of iGaming regulation.</p>
<p>Illinois <i>(iGaming & Sports Amendments)</i></p>	<p>Senate lawmakers returned this week for a special session. They chose not to take up the omnibus gaming bill that passed the House.</p> <p>The next opportunity for the Senate to consider gaming legislation will be in the Fall veto session.</p>	<p>October – Veto Session</p>	<p>John Pappas met with Rep. Zalewski at NCLGS and he is encouraging iDEA to engage this Fall on iGaming.</p> <p>Also discussed the sports betting supplier language and he has committed to help clarify this issue.</p> <p>Will reach out to legislative staff to discuss the supplier language.</p> <p>iDEA is also considering retaining a local lobbyist to assist the organization in iGaming (and other issue) education efforts for 2022.</p>

Other States iDEA is Monitoring

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Massachusetts	<p>On 7/22, House passed H 3977; an amended sports wagering bill that adopts provisions from several other bills being considered.</p> <p>The bill creates 3 categories for licenses. Cat 1 (Casinos) would have 3 mobile brands; Cat 2 (OTB/Live Horse Tracks) would have 1 online brand; and Cat 3 appears to be an untethered mobile license.</p> <p>Other notable items include:</p> <ul style="list-style-type: none"> • Tax: 12.5% retail; 15% mobile; 1% tax paid to MA pro sports team facilities; can deduct promo play and fed excise taxes from AGR • Fees: \$100k application fee; \$5m for 5-year license; Cat 3 licensees pay an additional \$1m annual fee • Official league data requirement is included for tier 2 wagers • Requires a study to look at the feasibility of sports wagering kiosks at retail locations such as bars and restaurants and also a study to evaluate awarding licenses to sports teams. <p>The bill will now be sent to the Senate; however, it is likely that the Senate will pass a different version from the House which will necessitate a Conference Committee to convene and hash out the differences between the bills.</p> <p>The Senate has not given clear guidance on when they will take up the issue, but it probably will not be until September.</p>		<p>iDEA has engaged with lawmakers, but has not formally engaged through a local lobbyist.</p>
Maine <i>(Sports)</i>	<p>Despite a sports betting bill clearing through the Maine legislature just a few weeks ago, the state did not take the necessary procedural steps to get the bill to final passage and sent to the Governor.</p> <p>The legislature has adjourned for the year. So barring a special session (not expected) sports wagering will have to wait until 2022.</p>		<p>iDEA is only monitoring the activity in Maine and we have not actively lobbied in the state.</p>

States in Regulatory Process 2021

State	Current Status	Key Dates	iDEA Opportunities
Arizona	<p>On 07/26 the ADG finalized the sports wagering rules and regulations. They also announced that “initial applications” are due by 08/09. Information about license applications can be found at this link: https://gaming.az.gov/event-wagering-fantasy-sports-contests</p> <p>To help companies understand the licensing process they are holding sessions every day to answer stakeholder questions. Please contact John Pappas if you need info to participate in these licensing sessions.</p>	<p>7/30 – 8/6: licensing sessions</p> <p>8/9: applications due</p> <p>8/16: ADG to awards licenses (provisional)</p> <p>9/9: proposed launch date</p>	<p>iDEA will remain engaged in communicating with the ADG and providing information to members on the licensing process.</p>
Maryland <i>(Sports)</i>	<p>State regulators this week released DRAFT sports wagering rules. However, a formal comment period has not yet been established.</p> <p>The DRAFT rules can be accessed via this link: https://www.mdgaming.com/maryland-sports-wagering/sports-wagering-regulations/</p> <p>License applications are not yet available, but the state regulator has useful info about licensing available on this page: https://www.mdgaming.com/maryland-sports-wagering/sports-wagering-licensing/</p>	<p>A 30 day comment window on the regulation will be established soon.</p>	<p>iDEA will share info on the rule making process and be in a position to provide input to regulator.</p>
New York <i>(Sports)</i>	<p>On 07/28 the NYSGC released application instructions for potential mobile sports wagering operators. These instructions can be accessed via this link: https://tinyurl.com/4pp3ms5e</p> <p>On July 22^h, NYSGC responded to the first round of stakeholder inquiries regarding the recently released RFA. You can access the Q/A via this link: https://www.gaming.ny.gov/pdf/RFA%20QA%20Round%201%20FINAL.pdf</p> <p>The RFA and corresponding regulations can be found here: https://tinyurl.com/6dwu9tcm</p>	<p>First round of RFA questions due on 7/16; responses from NYSGC on 7/22</p> <p>2nd round of questions due on 7/27; NYSGC response on 8/2</p> <p>Applications due 8/9</p> <p>NYSCG applicant interviews begin 9/1</p> <p>Selection of Applicants before 12/6</p>	<p>iDEA is reviewing the rules and will provide comments as needed.</p> <p>We are seeking clarity on how the NYSGC will be accepting comments on the proposed rules.</p>

Wyoming	<p>State regulator issued rules for public comment. The rule set #5 can be found here: https://gaming.wyo.gov/sports-wagering</p> <p>The rules draw from several states including CO, MI and IA.</p> <p>There is a 45 day comment window.</p>	<p>Rules comments due in late July.</p> <p>Aiming for Sept launch.</p>	<p>iDEA does not intend to issue comments on the rules. We were involved in the stakeholder meetings and also provided input directly to the regulator.</p> <p>Should any iDEA members have an issue you'd like to see the organization raise through formal comment process please contact us.</p> <p>iDEA has spoken with the regulator. He wants to be "a sponge" and welcomes as much info as industry would like to provide. If any members would like to connect, please contact John Pappas.</p> <p>iDEA participated in previous stakeholder meeting and is included in further review of regulations.</p>
Ontario, CAN <i>(iGaming)</i>	<p>On Jeff Ifrah's call with Tom Mungham, Tom encouraged iDEA and its members to submit comments regarding AGCO's registration and regulations process at: https://connectagco.ca/register?utm_medium=email&utm_campaign=Connect-with-iGaming-Ontario-o&utm_source=Invoke-July-15-2021-iGOEngage&utm_term=Connect-with-iGaming-Ontario-o.</p> <p>AGCO is planning to release a document on proposed sports betting standards by the end of July.</p>	<p>AGCO expects to start the licensing process by September. This will include sports betting.</p>	<p>iDEA will continue to engage with the regulator.</p>