

August 12, 2022

Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
ILLINOIS <i>(iGaming + Sports Amendments)</i>	<p>On 06/17 iDEA met with the head of the Illinois Casino Association to discuss coordination of efforts on iGaming. It was a productive call and we will be following up with his team and lobbyists representing the casinos to present our plan for a Fall iGaming Fly-In.</p> <p>On 06/02 iDEA spoke with a representative from the Gov's office about concerns they raised regarding our supplier licensing fix bill.</p> <p>We articulated how the supplier fee structure in IL is out of whack with other gaming licenses in that state as well as other supplier fees throughout the country.</p> <p>The Gov's office main concern is a loss of planned revenue. They contend that the high annual license fee for supplier (\$150k) was actually intentional as a way to meet revenue projections.</p> <p>Ultimately, we may need to consider some compromise language.</p>	<p>Fall -- Planning for a 2-day session of meetings in Chicago or in Springfield during the veto session.</p>	<p>iDEA continues to engage with in-state gaming stakeholders to build a coalition of support around iGaming and coordination for an industry "fly-in" to meet with lawmakers on the subject.</p> <p>Recent conversations with Caesars, Penn and Hawthorne have been very positive. We are also working directly with the head of the state casino association.</p> <p>Due to a possible special session in September, the timing of our "fly-in" may be impacted. A possible move to November during the veto session may be necessary.</p> <p>Also, we have compiled information about supplier fees nationwide to share with the governor's office. We plan to send a letter soon.</p>
INDIANA <i>(iGaming)</i>	<p>On 08/11 iDEA spoke with the IN Speaker of the House about how to advance iGaming legislation this year. He noted that one area of focus for the legislature will be how the revenue from iGaming can be most impactful for the state. Currently the state has a \$6B surplus, so rather than going to the general fund he'd like to find how it can be reinvested into local communities.</p>	<p>Sept 7/8 – iDEA to attend lawmaker retreat in Indiana</p> <p>Late Summer -- release of IGC iGaming study</p>	<p>Our team is actively using the interim session to meet with influential lawmakers and gather support for iGaming.</p> <p>We will be working with our lobbying team to identify good uses for iGaming revenue and turn those beneficiaries into allies to push for its passage.</p> <p>We will also be in Indiana for the RLCC retreat and have plans to meet with several Indiana lawmakers</p>

MASS <i>(Sports)</i>	<p>The Governor signed the bill into law on 08/10. On 08/11 the Mass Gaming Commission held another meeting to discuss the roll out of sports wagering. Key take aways include:</p> <ul style="list-style-type: none"> • Prioritize regs and applications for vendor licensing for critical functions such as geolocation service providers and KYC suppliers. • Create a “notice of intent” for the competitive mobile licenses so they can have an understanding of how many companies are interested in applying • Establish a “criterion” for companies that are seeking competitive mobile licenses. • Recognize that retail could launch sooner than mobile, but they are committed to working towards an equitable mobile launch • Building a dedicated webpage where it will post all information related to the regulatory process. • Hold a series of stakeholder’s meetings to get input on the regulatory process. The first one will be with the state licensed casinos/OTBs. 	<p>August 18 – first stakeholder meeting with casinos and OTBs</p> <p>Retail launch could happen in Oct/Nov, however, we believe that mobile will be in early 2023.</p>	<p>iDEA played a role in shaping the final policies in the bill. Many of the key items we advocated for were adopted by the legislature. You can read a sample of the letter that was sent to all 6 members of the conference committee here: iDEA-Letter-to-Senator-Lesser_6.8.22.pdf (ideagrowth.org)</p> <p>We also focused our efforts on House conferees, who truly led the negotiations and were successfully in negating several of the problematic provision that were included in the Senate bill.</p> <p>Now we will focus our engagement on the Mass Gaming Commission during their regulatory process.</p>
MISSOURI <i>(Sports + iGaming)</i>	<p>iDEA met with Senator Denny Hoskins at the NCGLS conference. He has been the key figure for sports betting in the state, but has insisted that it be tied to VLT expansion which has effectively killed the advancement of sports betting.</p> <p>We are pushing him to also include iGaming into future legislative efforts. More on our discussion can be found on the Member Portal.</p>	<p>5/13 – Session Adjournment</p>	<p>iDEA was active over the past two weeks to facilitate compromises that could garner the support of all stakeholders.</p> <p>Our team provided a full post-mortem and analysis of next steps for Missouri on this week’s member call. You can go to the Member Portal and download a recording of the call.</p>
NEW YORK <i>(Sports + iGaming)</i>	<p>In non-policy related news, gaming champion, Senator Addabbo, has been negatively impacted by new legislative redistricting maps.</p> <p>Where he currently resides is being cut into 3 new districts, so he will need to move so that he can run in a new district without having to challenge one of his incumbent colleagues. It is likely he will run in the new District 15 where he will have a primary challenger and more significantly a credible general election challenger.</p>	<p>6/2 – Target adjournment date</p>	<p>Earlier this month, Jeff Ifrah sent a letter to Senator Addabbo on behalf of iDEA Growth member support for SB 8412. Read the letter here: Letter-from-J.-Ifrah-iDEA-Growth-to-Joseph-P.-Addabbo-5.6.2022.pdf (ideagrowth.org)</p> <p>We spoke with Senator Addabbo this week and he expressed frustration over his redistricting situation, but feels confident</p>

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Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
OHIO <i>(Sports)</i>	<p>Ohio sports wagering regulations that require “cash on hand” to pay out players could have an impact on the launch for mobile betting. It has been rumored that kiosk-based Class C retail establishment may seek to amend the existing law or issue a legal challenge. See linked article for additional background.</p> <p>Any legislative action would have to occur during the “lame duck” session which is after the November elections. We are confident that a legislative change can be blocked, but a legal challenge could be far more unpredictable.</p> <p>Ultimately, the state regulator and the Lottery regulator are working to create some accommodation for these retailers so it will not impact the full launch of sports wagering in Ohio.</p>	<p>Aug 15: 2nd application window closes for licensees (2nd skins)</p> <p>November 2 – Compliance materials must be approved by this date to launch by Jan 1.</p>	<p>iDEA continues to engage with the OCCC on matters related to rulemaking and the launch of mobile sports betting.</p> <p>All applicants can be found on the OCCC website and the list is updated every Friday afternoon.</p>
MARYLAND <i>(Sports)</i>	<p>iDEA has gathered more information about the finalization of SWARC licensing rules and what may be required for mobile license applicants. An update can be found here.</p> <p>The final rule could be published in the MD Register this month, most likely on the August 26th publication date. This will open a 30-day public comment window.</p>	<p>August 17th – Next SWARC meeting</p> <p>August 12th or 26th – Rules published in MD Register.</p> <p>September – Best case for license application process to begin</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p> <p>We are evaluating whether to weigh in on the current draft licensing rules. Please communicate with John Pappas should you like to see iDEA address this either formally or informally with the SWARC and the MD Lottery.</p>

ONTARIO, CAN <i>(iGaming)</i>	<p>We are aware that iGO is seeking to impose a weekly cap (\$250) on pre-paid cards that can be used for mobile gaming. They are doing so without a formal consultation process.</p> <p>Companies in the payments space and operators are encouraged to reach out to iGO and AGCO to weigh-in on this proposed policy. We ask for any member who is concerned about this proposal to reach out to our advocacy team.</p> <p>On 08/04 a coalition of Canadian Gaming Corporations announced their collective efforts to end illegal/unauthorized gambling in their respective provinces.</p> <p>Part of the coalition's aim is to raise public awareness about the prevalence of “illegal” operators and convince media platform owners to comply with existing laws and regulations by refusing to accept advertisements for illegal gambling websites. The coalition is also asking the federal government to enforce current laws and regulations to shut out these operators from the markets where the Provincial Lottery Corporations operate.</p> <p>A full statement from the coalition can be found here.</p>	<p>September – Expected release of revenue number to date.</p>	<p>iDEA has engaged with AGCO/iGO and government agencies throughout the process and continues to reach out on issues of shared industry concern.</p> <p>We are reaching out to CGA about the pre-paid card issue and will consider a joint letter to raise concerns.</p>
KANSAS <i>(Sports)</i>	<p>This week the Kansas Lottery and the Kansas Racing and Gaming Commission are approving draft regulations for sports wagering.</p> <p>An update from iDEA and link to the draft KRGK regulations can be found on the member portal.</p>	<p>Sept/Oct – launch of retail/mobile sports wagering</p>	<p>iDEA is communicating state Lottery and the Racing and Gaming Commission who will have joint oversight over the rulemaking process and the regulation of sports wagering.</p>