

For Members: Latest state updates highlighted in green

IDEA Priority States in Legislative Phase 2021

State	Current Status	Key Dates	IDEA Engagement / Opportunities
Florida (sports and iGaming)	<p>On August 6, the Seminole compact with the state of Florida was deemed approved by the US Dept of Interior.</p> <p>New legal challenges have been filed in state and federal courts challenging the validity of the compacts. The state of Florida must respond by the end of the month to the state-based legal challenge.</p> <p>Additional legal challenges, likely from the No Casino Florida group could also be filed.</p> <p>Recently, several political action committees have been established that will seek to get language on the ballot. One is being led by DraftKings and FanDuel to allow for statewide mobile sports betting (not controlled by the Seminole) another is sponsored by Las Vegas Sands to help them secure a land-based casino and a 3rd is being supported by a local Pari-Mutuel, but its purpose is not clearly defined.</p>	<p>August 31 – state to respond to legal challenge.</p> <p>Per the compact, sports betting could not commence until Oct 15, 2021.</p>	<p>IDEA will continue to monitor developments in Florida regarding the legal challenges to the compact and ballot initiatives.</p>
Indiana (iGaming 2022)	<p>iDEA organized a meeting with Senator Jon Ford at the NCLGS conference. Senator Ford is the lead iGaming in the Indiana legislature.</p> <p>The Senator wants iDEA to continue to engage in briefing lawmakers and producing info/research to argue in support of iGaming legislation for the 2022 session.</p> <p>The chief fiscal analyst for the Speaker of the House has outlined key areas where they are seeking iGaming data:</p> <ul style="list-style-type: none"> • Optimal tax rates; if different than land-based, why? • Tax revenue projections based on various tax rates • Data on cannibalization 	<p>August 23 – Senate iGaming Briefing</p> <p>Make determination on study in coming weeks.</p>	<p>IDEA will be helping to lead (along with the state casino association) an iGaming briefing for key Senators later this month that will correspond with a Senate fundraising event.</p> <p>We have spoken to a firm about providing an analysis along the lines of what the Speaker has asked for and are connecting with the Casino Association of Indiana about sharing in the cost.</p>

Ohio (Sports)	<p>Ohio lawmakers return to session in September. House leaders have indicated they plan to hold “conference committee” hearings to hash out a new version of the bill. A timetable for those meetings is not yet decided.</p> <p>iDEA organized a briefing with the Ohio Casino Control Commission at NCLGS. During our hour-long session with them we discussed the regulatory process and how iDEA can be a resource to them.</p> <p>Should a law pass in the early Fall, the OCCC anticipates 4 month (best case) to 8 month (worst case) regulatory process until market launch.</p> <p>They are already creating a framework for regulation and have promised to share details with iDEA and will want our members input.</p>	<p>September – Ohio legislature returns to work.</p>	<p>iDEA will spend the summer recess engaging with House lawmakers and discuss possible changes to improve the bill before they return to session.</p> <p>We are coordinating our efforts with other industry lobbyists.</p>
Virginia (iGaming 2022)	<p>Virginia will be issuing 6-7 more sports betting licenses, per recently-enacted technical corrections legislation.</p> <p>The application period for those licenses will be May 15-31; however, companies should consult with VA Lottery in advance of applying. More info here: https://www.valottery.com/aboutus/casinosandsportsbetting</p> <p>Minority participation will be a factor as VA Lottery considers applications.</p>	<p>May 15-31 operator application process</p>	<p>iDEA will continue to monitor for any other regulatory updates related to this new law and will communicate directly with the VA Lottery.</p> <p>iDEA (Dan Walsh) recently met with staff for Del. Sickles, the lead sponsor of the sports betting bill, to ask about Sickles’ sponsoring iGaming legislation in the next Congress. Sickles is considering it.</p> <p>We are developing a “next steps” approach to provide Sickles with more information about the benefits of iGaming regulation.</p>
Illinois (iGaming & Sports Amendments)	<p>In May the House passed an omnibus gaming bill that sought to address issues related to the existing sports wagering law. The Senate did not take action on that bill.</p> <p>The next opportunity for the Senate to consider gaming legislation will be in the Fall veto session.</p>	<p>October – Veto Session</p>	<p>John Pappas met with Rep. Zalewski at NCLGS and he is encouraging iDEA to engage this Fall on iGaming.</p> <p>iDEA has retained a local lobbyist to guide our efforts on iGaming education as well as pushing for legislative fixes to the sports wagering law related to suppliers and collegiate betting.</p> <p>John Pappas will be meeting with key lawmakers at a fundraising event in September.</p>

Other States iDEA is Monitoring

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Massachusetts	<p>On 07/22 the House passed H 3977 an amended sports wagering bill that adopts provisions from several other bill that have been considered.</p> <p>The bill it creates 3 categories for licenses. Cat 1 (Casinos) would have 3 mobile brands, Cat 2 (OTB/Live Horse Tracks) would have 1 online brand, and then Cat 3 appears to be an untethered mobile license.</p> <p>Other notable items include:</p> <ul style="list-style-type: none"> • Tax: 12.5% retail; 15% mobile; 1% tax paid to MA pro sports team facilities; can deduct promo play and fed excise taxes from AGR • Fees: \$100k application fee; \$5m for 5-year license; Cat 3 licensees pay an additional \$1m annual fee • Official league data requirement is included for tier 2 wagers • Requires a study to look at the feasibility of sports wagering kiosks at retail locations such as bars and restaurants and also a study to evaluate awarding licenses to sports teams. <p>The bill will now be sent to the Senate; however, it is likely that the Senate will pass a different version from the House which will necessitate a Conference Committee to convene and hash out the differences between the bills.</p> <p>The Senate has not given clear guidance on when they will take up the issue, but it probably will not be until September.</p>		<p>iDEA has engaged with lawmakers, but has not formally engaged through a local lobbyist.</p>

States in Regulatory Process 2021

State	Current Status	Key Dates	iDEA Opportunities
Arizona	<p>ADG announced this week that it has reduced the disclosure burden for licensees and they have produced a new application form that can be found here: https://gaming.az.gov/sites/default/files/documents/files/EWFS%20-%20Individual%20New%20Packet.pdf</p> <p>Supplier licenses are accepted on a rolling basis; however, it would be advisable to submit applications ASAP to ensure approval ahead of the proposed launch date (Sept 9th).</p> <p>The ADG has announced that they will hold weekly meetings for Sports Wagering Operators where they will address industry questions. Should you be interested in submitting questions, or getting info on how to participate in the sessions please contact John Pappas.</p>	<p>08/18, 08/25, 09/01 dates for Q/A sessions with ADG.</p> <p>Sept 9 – proposed launch date</p>	<p>iDEA will remain engaged in communicating with the ADG and providing information to members on the licensing process.</p>
Maryland (Sports)	<p>On August 16th the SWARC held an organizational meeting. The SWARC will be establishing the criteria for retail Class B and mobile licenses so they meet equity and inclusion thresholds.</p> <p>They will be hiring an outside consultant to assist with the development of these rules.</p> <p>Based on the meeting, the online licenses will be the last to be awarded in the state, and that it could be well into 2022 until they are issued. Retail betting at designated Class A/B locations could launch in 2021.</p> <p>For more info on the SWARC meeting visit: http://dls.maryland.gov/policy-areas/sports-wagering-application-review-commission</p> <p>The MD Lottery which has oversight of operational rules and regs for sports betting has draft rules available, but a comment period has not been established.</p> <p>The DRAFT rules can be accessed via this link: https://www.mdgaming.com/maryland-sports-wagering/sports-wagering-regulations/</p>	<p>A 30 day comment window on the regulation will be established soon.</p>	<p>iDEA will share info on the rule making process and be in a position to provide input to regulator.</p> <p>A stakeholder meeting to provide input on the regulations is expected in September and iDEA will participate.</p>

	<p>License applications are not yet available, but the state regulator has useful info about licensing available on this page: https://www.mdgaming.com/maryland-sports-wagering/sports-wagering-licensing/</p>		
New York (Sports)	<p>The RFA application deadline closed on August 9th. A list of bidders and redacted applications can be found here: https://www.gaming.ny.gov/pdf/Submission%20Material%208.13.2021.pdf</p> <p>The NYSGC approved emergency rules on August 16th. A link to these rules can be found here: https://tinyurl.com/5bbke4mt</p>	<p>NYSGC applicant interviews begin 09/01</p> <p>Selection of Applicants before 12/06</p>	<p>We are seeking clarity on how the NYSGC will be accepting comments on the proposed rules.</p>
Wyoming	<p>State regulator issued rules for public comment. The rule set #5 can be found here: https://gaming.wyo.gov/sports-wagering</p> <p>The rules draw from several states including CO, MI and IA.</p> <p>There is a 45 day comment window.</p>	<p>Rules comments due in late July.</p> <p>Aiming for Sept launch.</p>	<p>iDEA does not intend to issue comments on the rules. We were involved in the stakeholder meetings and also provided input directly to the regulator.</p> <p>Should any iDEA members have an issue you'd like to see the organization raise through formal comment process please contact us.</p> <p>iDEA has spoken with the regulator. He wants to be "a sponge" and welcomes as much info as industry would like to provide. If any members would like to connect, please contact John Pappas.</p> <p>iDEA participated in previous stakeholder meeting and is included in further review of regulations.</p>
Ontario, CAN (iGaming)	<p>AGCO closed its comment period for input on the proposed sports betting regulations appended to the proposed iGaming regulations on Wednesday August 18th. While iDEA did not comment directly on the sports betting regulations, we did send a letter to the provincial Attorney General, Minister of Finance, CEO of AGCO and Executive Director of iGaming Ontario emphasizing the need to confront the "gray market" in Ontario once the regulated market is launched.</p>	<p>September – Application process for iGaming/Sports wagering expected to begin.</p>	<p>iDEA will continue to engage with the relevant regulatory agencies in Ontario.</p>

	<p>AGCO released its Internet Gaming Operator Application Guide this week. It can be found here: https://www.agco.ca/lottery-and-gaming/guides/internet-gaming-operator-application-guide . They expect to start accepting applications in September.</p> <p>Not unexpectedly, a late-breaking debate has arisen over whether Ontario's proposed licensing regime complies with Canadian national law, which requires that provincial lotteries "conduct and manage" all gaming. Likely driven by the Ontario Lottery, this line of argument asserts that, while commercial operators would have to partner with iGaming Ontario (a subsidiary of AGCO) the commercial operators would control and manage their operations, and not the province. An opinion piece to that effect can be found here: https://tinyurl.com/r7435cy3</p>		
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