

**September 16, 2022**

**Latest state updates highlighted in green**

## IDEA Priority States in Legislative Phase 2022

State	Current Status	Key Dates	IDEA Engagement / Opportunities
<b>ILLINOIS</b> <i>(iGaming + Sports Amendments)</i>	<p>This week we met with internal and external lobbyists for Penn which has 3 casinos in the state. They support our efforts to promote iGaming and claim it is also a top priority for them.</p> <p>They would like to work with us on “iGaming education” sessions with lawmakers, but are not certain on timing of when these should occur. The November veto session may be the earliest date for this. We have asked for their help get the support of the Casino Association.</p> <p>We have also tried to ascertain Rush Street Gaming’s interest in pursuing iGaming. They are an influential casino player in Illinois. As of now, they have not been willing to commit to a position.</p>	<p>Fall – Possible fly-in to Springfield during the veto session.</p>	<p>John Pappas met with Rep. Bob Rita in Illinois this week. We discussed the supplier licensing issue and urged him to include our language (which has already passed the Senate) into any gaming bill that may be considered in November. He committed to work with us.</p> <p>IL fiscal year revenue reports will be released later month and we will include data on sports wagering tax revenue into our letter we are sending the Governor’s office to get their support for the supplier license fee fix.</p> <p>IDEA continues to engage with in-state gaming stakeholders to build a coalition of support around iGaming. While in IL, Pappas met informally with the lead lobbyist for the VLT providers. He was adamant that no iGaming bill will advance in 2023.</p>
<b>INDIANA</b> <i>(iGaming)</i>	<p>This week we met with several state lawmakers at legislative leaders retreat held in Indianapolis including IN Speaker of the House, Sen. Ford and Rep Manning.</p> <p>Consensus is that a bill will need to first pass the House before going to the Senate. Rep Manning is a strong supporter in the House and it is rumored that he could become chairman of the Ways &amp; Means committee.</p> <p>The Indiana Gaming Commission is expected to release a study looking at the economic impact of iGaming. The study was conducted by Spectrum Gaming. We are told it is completed and due out before end of Q3.</p>	<p>End of Sept -- release of IGC iGaming study</p>	<p>Our team is actively using the interim session to meet with influential lawmakers and gather support for iGaming.</p> <p>We continue to work with Sen. Ford and Rep. Manning to shape the legislation and build alliances in both the House and Senate.</p> <p>Our team continues to have conversations with Senator Bray and his staff. Last year the Senator opposed moving the iGaming bill due to political issues. We are arranging a meeting (virtual or in-person) between Sen. Bray and the Michigan Senate Majority Leader who was instrumental in passing iGaming.</p>

<p><b>MASS</b> <i>(Sports)</i></p>	<p>On 09/16 the MGC held another meeting to discuss sports wagering regulation. A recap on that meeting has been posted to the <a href="#">Member Portal</a>.</p> <p>The Commission now has a dedicated page for sports wagering updates. It is linked here: <a href="https://massgaming.com/about/sports-wagering-in-massachusetts/">https://massgaming.com/about/sports-wagering-in-massachusetts/</a></p>	<p>Sept 22<sup>th</sup> – mobile operators meeting with MGC</p> <p>No firm dates announced for launch. Likely that Retail launch before end of the year, but mobile will be in 2023.</p>	<p>iDEA is closely monitoring developments in Massachusetts and will be providing input to the MGC as they develop rules and regulations.</p> <p>iDEA played a role in shaping the final policies in the bill. Many of the key items we advocated for were adopted by the legislature. You can read a sample of the letter that was sent to all 6 members of the conference committee here: <a href="#">iDEA-Letter-to-Senator-Lesser 6.8.22.pdf (ideagrowth.org)</a></p>
<p><b>MISSOURI</b> <i>(Sports + iGaming)</i></p>	<p>The Missouri governor has called a special session of the legislature. Rep. Dan Houx, who was the champion of sports betting bill earlier this year, has re-introduced his bill that passed the House and a hearing will be held on 09/19.</p> <p>The special session is limited to a few areas of policy (decided by the Gov) where the House/Senate can enact a new law. At this time, sports betting is not included, however, Rep. Houx sees this as an opportunity to raise the issue and highlight how Kansas legal sports wagering is a reason why Missouri must act. The bill can get passed in committees, but unless the governor formally adds it to the special session, it cannot get a full vote in the legislature.</p> <p>Senator Hoskins will likely remain a roadblock as he still will not advance a sports bill that does not include legalization of VGTs.</p>	<p>09/19 – House hearing on sports wagering bill</p>	<p>iDEA has shared information with Rep. Houx and other lawmakers in advance of the 09/19 hearing.</p> <p>We will be monitoring the bill in Committee and are engaging with lawmakers to see if sports wagering can be added to the Governor’s list of policy issues to be addressed during the special session.</p>
<p><b>NEW YORK</b> <i>(Sports + iGaming)</i></p>	<p>John Pappas participated on a panel in New York about the future of iGaming. Also on the panel were Senator Addabbo and Howard Glaser (LightAndWonder).</p> <p>With respect to NY iGaming, a major theme was the inclusion of VLT casinos and horse racing industries. They either want a license, or a portion of revenues.</p> <p>Addabbo is asking for stakeholders to come to him now with input on the bill.</p>	<p>Fall – iGaming briefing with Sen. Addabbo and iDEA members.</p> <p>December – reintroduction of iGaming bill.</p>	<p>We are talking to Sen. Addabbo staff about doing a briefing for iDEA members on his plans for iGaming.</p> <p>We are providing input on his legislation from earlier this year so it can be prepared for introduction before session which begins in January.</p>

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## Priority States in Regulatory Phase 2022

State	Current Status	Key Dates	iDEA Opportunities
<b>OHIO</b> <i>(Sports)</i>	<p>The OCCC issued a statement this week encouraging those interested in the Ohio market to read their updated FAQs related to further guidance on compliance-material submissions and testing requirements (including important guidance on limit setting), the addition of 1-800-GAMBLER as an approved helpline for conspicuous use in advertisements, and reiterates the October 5th person-in-control deadline.</p> <p>Their FAQs are linked <a href="#">here</a>.</p>	<p>Oct 5 – Deadline</p> <p>November 2 – Compliance materials must be approved by this date to launch by Jan 1.</p>	<p>iDEA continues to engage with the OCCC on matters related to rulemaking and the launch of mobile sports betting.</p> <p>All applicants can be found on the <a href="#">OCCC website</a>.</p>
<b>MARYLAND</b> <i>(Sports)</i>	<p>This week the MD SWARC opened up the application process. Full details are available on the <a href="#">Member Portal</a>.</p> <p>Based on info received from the SWARC it is advised that companies that intend to operate in the state submit their applications prior to this deadline. There is no guarantee that additional application windows will open in the future.</p>	<p>Oct 21 – Deadline to submit application for mobile license.</p> <p>Early 2023 – Targeted launch for mobile sports betting.</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p>

	Also, we understand that applications will be considered on a rolling basis, but it is not determined whether they will have a date when all applicants are approved or a specific launch date.		
<b>ONTARIO, CAN</b> <i>(iGaming)</i>	<p>The AGCO released proposed revisions to the Registrar’s Standards for Internet Gaming on August 29th for stakeholder input.</p> <p>The Ontario gaming regulator is targeting October 31 deadline for grey market online gaming operators to complete their transition into the regulated market.</p> <p>The AGCO has also submitted new proposed requirements for live dealer games. They would add new technical requirements for the operation of the live-dealer games related to the security of the physical equipment used in the games.</p> <p>Comments must be submitted through the AGCO’s iGaming Engagement Portal by September 19th.</p> <p>iGaming Ontario also released revenue numbers for the first 3 months of launch. A full release of numbers can be found <a href="#">here</a>.</p>	<p>Sept 19<sup>th</sup> – Comments due on updated Registrar standards</p> <p>Oct 31 – deadline for transition from gray market to legal market.</p>	<p>iDEA has engaged with AGCO/iGO and government agencies throughout the process and continues to reach out on issues of shared industry concern.</p> <p>While the revenue numbers for Ontario are lower than what the industry/public may have expected, we are told that the government views them very favorably based on their expectations.</p> <p>Key factors include that several of the larger brands which had an existing Ontario customer data base did not launch until the latter part of first quarter.</p> <p>The belief is that channelization rates will grow significantly over Q2 and Q3 as the market matures and more companies become fully approved.</p>
<b>KANSAS</b> <i>(Sports)</i>	<p>Kansas sports betting market launched on 09/01. Deemed a “soft launch” it is essentially a full launch with just 6 operators starting.</p> <p>Based on data from iDEA member GeoComply, more than 520,000 geolocation checks occurred within the first 8 hours of launch.</p>	<p>Sept1 – Soft launch</p> <p>Sept 8 – full launch.</p>	<p>iDEA is communicating state Lottery and the Racing and Gaming Commission who will have joint oversight over the rulemaking process and the regulation of sports wagering.</p>