

iDEA Priority States in Legislative Phase 2021

State	Current Status	Key Dates	iDEA Engagement / Opportunities
FLORIDA <i>(Sports + iGaming)</i>	<p>As of 10:30 am on 11/19 the judge's decision has not been issued.</p> <p>On 11/05, a federal court hearing challenging the tribal compact occurred but no decision will be rendered by the judge.</p> <p>The judge gave the government attorneys who are defending the compact until 11/09 to file supplemental briefs since they were unable to articulate a defense during the 11/05 hearing.</p> <p>A summary of the gov't's arguments can be found here.</p> <p>The judge is expected to issue her decision next week.</p> <p>The ballot initiative to bring more competition to the FL sports betting market continues to gather signatures.</p>	<p>Nov 5: fed court hearing date.</p> <p>Nov 9 – deadline for government to file supplemental briefing</p> <p>Nov 15 – Judge intends to issue a ruling.</p>	<p>iDEA will continue to monitor developments in Florida regarding the legal challenges to the compact and ballot initiatives.</p>
INDIANA <i>(iGaming 2022)</i>	<p>This week iDEA participated in a two-day iGaming seminar sponsored by the Casino Association of Indiana. The discussion was led by the UNLV Department of International Gaming Regulation.</p> <p>Other participants (in-person and virtually) included state lawmakers, legislative staff, state regulators and retail and online casino-industry stakeholders.</p>	<p>Week of Nov 8: First draft of iGaming study.</p>	<p>iDEA served as the F&B sponsor for the iGaming seminar and presented arguments to the group on why state lawmakers should act soon to legalize iGaming.</p> <p>We also met separately with several lawmakers to address their questions and provide a greater understanding of the iGaming industry.</p> <p>iDEA Growth and Casino Association of Indiana are jointly funding an iGaming study.</p> <p>Our lobbying team continues to meet with lawmakers during the Fall, leading to the 2022 session.</p>

OHIO <i>(Sports)</i>	<p>Senator Schuring (the chief Senate negotiator for sports betting), has told iDEA that he believes that the House and Senate may be close to a deal through the HB 29 conference committee. [REDACTED]</p> <p>The compromise bill will be roughly similar to what passed the Senate in June, but with some differing language regarding the utilization of the second skin, the ability of other license holders to fill their first skin, and the potential economic benefit or impact from the use of the second skin.</p> <p>[REDACTED]</p> <p>There may also be a provision that gives greater latitude to the Casino Control Commission to adjust market access based on the conditions both in the market and based on potential economic impact for the state.</p>	<p>Late November/Early December: The Senate is looking to have language completed the week of November 29th with a conference committee and floor vote on December 7th or 8th.</p>	<p>iDEA is engaging with House / Senate lawmakers and coordinating our efforts with other industry lobbyists.</p> <p>On 11/02 iDEA sent a letter to the conference committee encouraging them to retain a multiple skin market and presented information to suggest that more than 30 sportsbook operators would likely seek market access. (See letter in Member Portal).</p>
VIRGINIA <i>(iGaming 2022)</i>	<p>The Virginia elections on 11/02 creates a lot of uncertainty about the future of iGaming expansion. Both the Governor and the Virginia House of Delegates went from Democrat to Republican.</p> <p>Dan Walsh has provided an analysis of the situation which can be accessed via the member portal.</p>		<p>iDEA will continue engagement with lawmakers and key stakeholders.</p>
ILLINOIS <i>(iGaming + Sports Amendments)</i>	<p>Late on 10/28 the Illinois legislature approved an omnibus gaming bill that addressed issues related to sports wagering. It is expected that the Governor will sign into law in the coming weeks.</p> <p>Notably, the bill removes the in-person registration requirement, setting it to expire on March 5, 2022. iDEA lead advocacy efforts in Illinois to get this change.</p> <p>The bill also amends the Sports Wagering Act to allow for bets (non-player props) on in-state collegiate teams. However, these bets can only be place at retail sports books (for two years) not online. Again, iDEA was critical towards working with lawmakers provided Rep. Zalewski with the framework for this compromise.</p> <p>Unfortunately, the supplier license language was not fully corrected in the bill. While suppliers are now on a 4-year renewal cycle, they still must pay an annual \$150K after the initial 4-year term. Since this issue wont impact supplier licensees until 2024, we have been made assurances that it can be corrected in a future legislative session.</p>	<p>January 4th --Next legislative session begins.</p>	<p>On 10/20 iDEA sent a letter to Rep. Rita and Sen Cunningham urging them to include a date certain expiration for in-person registration.</p> <p>We have also been sharing language to fix the supplier licensing issue.</p> <p>We continue to have meetings with lawmakers who would like to work with us on iGaming and be champions for it in the legislature in 2022.</p>

Other States iDEA is Monitoring

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MASSACHUSETTS	<p>Based on info we've received from key Senators we do not believe that a sports betting bill will move forward this year.</p> <p>The House passed a bill in late summer but the Senate has not made it a priority, and are focused on other legislative matters.</p> <p>There are several areas of dissention between the House / Senate including: collegiate betting; tax rate; credit card ban; official league data; integrity fees, and market access.</p>	<p>3rd Week in Nov – The legislature will end work for the remainder of the year.</p> <p>January 2022 – Legislature returns to work.</p>	<p>iDEA has been speaking to key Senators including Lesser and Rodrigues, and providing our perspective on several of the outstanding issues.</p> <p>We will continue our advocacy efforts over the fall and winter leading into the 20222 session.</p>
ARKANSAS	<p>On 11/18 the Arkansas Racing Commission met and provisionally approved a new rule that will enable the state's licensed casinos to contract with up to two companies to offer mobile sports betting.</p> <p>However, as written the rule would require that online operators engage in a revenue share with the land-based casino of at least 51%.</p> <p>Two people representing several OSBs (including iDEA members) spoke against this onerous provision and argued that revenue share agreement should be left to private commercial contracts, not regulatory mandates.</p> <p>The Commission announced that there would be a 30-day comment period.</p>	<p>December 30 – Next meeting of the Commission</p> <p>Comment window: Unclear when it will formally open, but comments will be due prior to the 30th.</p>	<p>The rule that was provisionally approved has not yet been made public, but iDEA has obtained a copy which is available on the member portal.</p> <p>iDEA will evaluate the new rule and determine whether to issue comments ahead of the December 30th meeting.</p>

States in Regulatory Process 2021

State	Current Status	Key Dates	iDEA Opportunities
TENNESSEE	<p>The Sports Wagering Advisory Council, which has taken over the regulatory reins for sports betting, met on 11/05 and 11/09.</p> <p>Even though the SWAC has received push back on the 10% hold mandate, they seem unwilling to abandon it all together and have asked for additional input on how it could amend the hold requirement rather than simply eliminate it.</p> <p>The committee discussed three potential solutions going forward:</p> <ul style="list-style-type: none"> -Keep the rule as it is and impose an annual penalty on any operators that don't meet the Tennessee sports betting minimum 10% hold. -Change the rule to the proposed version which fines operators on a quarterly basis. -Find an alternate solution to the issue, like a biannual review. 	10/19 – comments were due	<p>iDEA issued substantive comments urging the new regulator to eliminate the 10% hold requirement and will continue to engage to provide recommendations.</p> <p>To read the comments submitted by iDEA, go to the iDEA member portal.</p>
LOUISIANA <i>(Sports)</i>	<p>Good News! The Department of Revenue rule that we shared in the 09/17 update has been rescinded due to considerable pushback from industry.</p> <p>It is likely that the Department of Revenue will issue a new rule that will align with the federal reporting / withholding standards.</p> <p>On Sept 16th the LGCB released updated rules approved by the Board. They can be found here: http://lgcb.dps.louisiana.gov/regulations_proposed.html</p>	Early 2022 launch expected	<p>iDEA remains in communications with the regulator.</p> <p>If you have licensing questions, please contact John Pappas.</p>
MARYLAND <i>(Sports)</i>	<p>The SWARC met on 11/17 and after a long debate decided to approve 5 retail locations (casinos) for sports wagering. 12 other locations are in the process of being reviewed by the MD Lottery.</p> <p>The expectation is that retail launch could happen as early as January.</p> <p>The SWARC will continue to play a critical role in determining what types of applicants will be favored for mobile betting. Several</p>	<p>December/January – Final regulations expected</p> <p>January – Retail launch</p>	<p>iDEA continues to monitor activity of the SWARC and MD Lottery and also communicates with these bodies as needed.</p> <p>iDEA submitted substantive comments on the proposed regulations covering several areas of shared concern.</p>

	<p>members of the committee have made it clear that they would rather promote minority and woman owned applicants rather than large casino companies.</p> <p>There is also a new disparity study that is being conducted that will factor heavily on how the SWARC approaches mobile licensing.</p> <p>The MD Lottery will be submitting an updated set of regulations with non-substantive changes either in December or early January.</p> <p>Any substantive changes have to go through the normal regulation approval process which typically takes around 3 months post Commission approval.</p> <p>The Lottery currently accepts requested regulation changes from the casinos once a year for review and we suspect that this will also be the policy for Sports Wagering licensees.</p> <p>Additional info on the sports wagering rules/comments and process can be found here: https://www.mdgaming.com/maryland-sports-wagering/</p>	<p>January 15 – Regs made permanent</p> <p>2nd half of 2022 – Online launch</p>	
<p>NEW YORK <i>(Sports)</i></p>	<p>The NYSGC announced winning bidders for mobile sports wagering on 11/08. A total of nine operators were selected and the prescribed tax rate is set at 51%.</p> <p>List of approved operators can be found here.</p> <p>As of 11/19 server locations are still being resolved, and will be a critical element for a timely launch. Also, the Commission has not announced a “date certain” for launch (soft or full) and it is unclear whether they will.</p> <p>There were technical difficulties for the Commission meeting, therefore only audio is available as an archive.</p> <p>The Commission also finalized the mobile sports wagering rules and regulations. They can be found here.</p>	<p>Super Bowl – Stated goal that mobile sports wagering will be operational.</p>	<p>We will continue to gather information from the Commission and policymakers and share that with you.</p>

Ontario, CAN <i>(iGaming)</i>	<p>The IGO recently issued their draft contract for operators. The contract can only be viewed by current applicants who have signed an NDA.</p> <p>Accordingly iDEA has not seen it, and the iDEA members who have seen it have not been able to share any detailed information about it.</p> <p>We have a general understanding that it is a significant departure from the “light touch” regulatory approach advanced by AGCO, and that it contains sufficient uncertainty and heavy-handed regulation that some operators are reconsidering their decision to seek licenses in Ontario.</p>	<p>No official launch date has been announced.</p> <p>Discussions have focused on a March time frame, but many believe it will later, and perhaps significantly later.</p>	<p>iDEA’s consultant in Ontario will continue to engage policymakers.</p> <p>The Legislative Committee will meet to discuss what iDEA’s posture will be with respect to the IGO contract in early December.</p>
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